

2025 GUIDANCE

FINANCIAL INDICATOR	2024 ACTUAL (MM TL)	COMPOSITION	2025 GUIDANCE (MM TL)	COMPOSITION
NET SALES	31,639	24% 76% ■ Domestic ■ Foreign	36,850	40% 60% ■ Domestic ■ Foreign ■
EBITDA	7,560	27% 73% ■ Domestic ■ Foreign	11,005	14% 86% ■ Domestic ■ Foreign ■
CAPEX	18,265	16% 21% 63% ■ Africa ■ Domestic ■ Asia	23,164	26% 31% 43% ■ Asia ■ Domestic ■ Africa

Notes:

(1) Domestic indicates operations in Turkey and Northern Cyprus.

(2) 2025 capex guidance excludes any potential new investments.