

Mavi Giyim Sanayi ve Ticaret A.Ş. Interim Report for the Six Months Period

February 1 – July 31, 2025

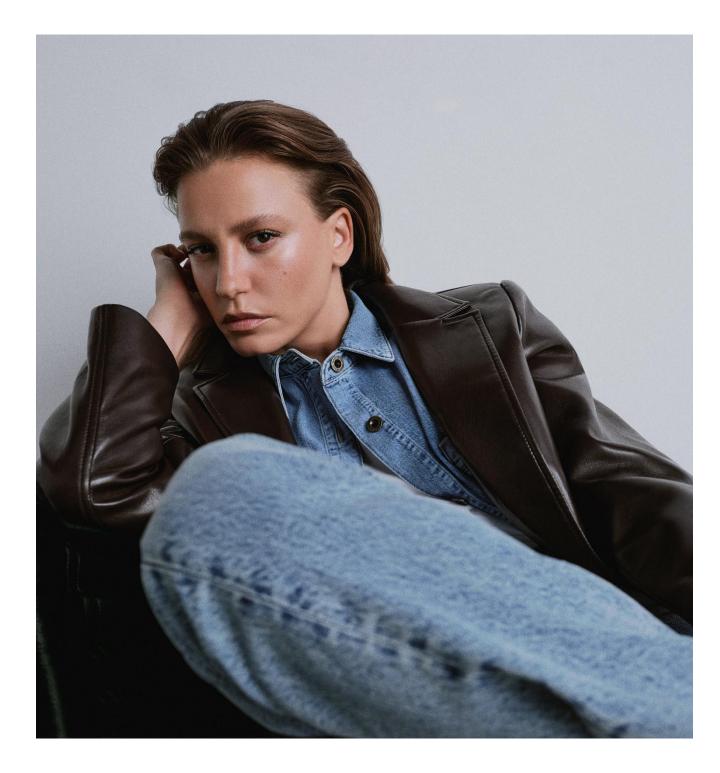


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Corporate Information



1 - Corporate Information

This Interim Report is the Report of the Board of Directors, prepared according to CMB Communique II, Numbered 14.1; related to the first six months of 2025, ended July 31, 2025. Throughout this report, the Company (Mavi Giyim Sanayi ve Tic. A.Ş.) and its subsidiaries will be defined as "Mavi", "Company" or "Group"

About Mavi

Mavi Giyim San. ve Tic. A.Ş. was established in 1991 in Turkey. The registered address of the Company is Huzur Mah. Azerbaycan Cad. D Blok No:4d/7 İç Kapı No: 457 Sarıyer/İstanbul.

Mavi engages in wholesale and retail sales of ready-to-wear denim apparel to local and international customers. The product range includes, denim products, knit and woven shirts, t-shirts, jackets, skirts, dresses and accessories for men, women and children. International sales operations started in 1994 and today has offices in Turkiye, USA, Canada, Germany and Russia. The company now has offices and showrooms in İstanbul, New York, Vancouver, Moscow, New Jersey, Los Angeles, Atlanta, Dallas, Toronto, Montreal, Düsseldorf, Munich, Hamburg, Leipzig, Heusenstamm, Zurich, Salzburg, Prague and Almere.

The Company is a member of Büyük Mükellefler Tax Office with tax id number 613 002 7985, and registered under Istanbul Trade Registry with registration number 309315.

Fiscal year of the Company is between February 1 – January 31 in line with the fashion apparel business seasons; and this interim report is related to the first six months ending July 31, 2025.

Official company websites are www.mavi.com and www.mavicompany.com

> Capital Structure

Company's shared capital consist of 794,512,000 shares, all of which are issued, fully paid and have a nominal value of TRY 1.00 each at the date of July 31, 2025. Authorized share capital limit is TRY 4,000,000,000.

Capital structure of the Group as of July 31, 2025 is as follows;

	%	31.07.2025
Fatma Elif Akarlılar	9.06	72,000,000
Seyhan Akarlılar	9.06	72,000,000
Hayriye Fethiye Akarlılar	9.06	72,000,000
Blue International Holding B.V.	0.22	1,732,688
Public	72.60	576,779,312
	100.00	794,512,000



Blue International Holding B.V. whose 100% ownership is the Akarlılar Family has the Group A shares that are attributed with special rights by the Articles of Association of the Company. The effect of Akarlılar family members on the management of the Company remains through indirect shareholding.

Direct and Indirect Subsidiaries

Direct and indirect subsidiaries of the Company as at July 31, 2025 are as follows;

Subsidiary	Country	Share
Mavi Europe AG	Germany	100.00%
Mavi Jeans LLC Limited	Russia	100.00%
Mavi Kazakhstan LLP	Kazakhstan	100.00%
Eflatun Giyim Yatırım Tic. A.Ş.	Turkey	51.00%
Mavi Jeans Canada	Canada	63.25%
Mavi Jeans Inc.	USA	47.69%
Mavi Retail LLC	USA	100.00%

> Structure and Composition of the Board of Directors

As of July 31, 2025 the Board of Directors is as follows:

Director	Role	Executive/Independent
Ragıp Ersin Akarlılar	Chairman	Non-Executive
Ebru Dildar Edin	Vice Chairman	Independent
Fatma Elif Akarlılar	Member	Executive
Ahmet Cüneyt Yavuz	Member	Executive
Rina Onur Şirinoğlu	Member	Independent
Nedim Nahmias	Member	Independent

Short biographical information about the board members can be found on the company website www.mavicompany.com.

Independent board members Ebru Dildar Edin and Nedim Nahmias are members of the Audit Committee; Chairman of the board Ragip Ersin Akarlılar, independent board member Rina Onur Şirinoğlu and Investor Relations Director Duygu Inceoz are members of the Corporate Governance Committee; Chairman of the board Ragip Ersin Akarlılar, independent board member Ebru Dildar Edin and CFO Bige İşcan Aksaray are members of the Early Identification of Risks Committee.

> Organization

As of July 31, 2025 Group's total number of employees is 5,938 (5,591 in Turkiye, 347 in International offices.

Management Team

As of July 31, 2025 Group's management team is as follows:

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	Position	Starting Date
Cüneyt Yavuz	CEO	2008
Bige İşcan Aksaray	CFO	2019
Elif Akarlılar	Chief Brand Officer	1991
Okan Gürsan	Chief Operations Officer, TR, Exports, Russia, Europe	2018
Can Yılmaz	CHRO	2008
Serpil Berkan	СМО	2017
Sinan Sefai	Chief Sourcing & Supply Chain Officer	2016
Ekrem Güney Oktar	Chief Design Officer	2017
Barış Akyürek	Chief E-com Officer	2017
Bülent Dursun	Chief Information Officer	2019
Onur Karnabat	Chief Category & Planning Officer	2019
Tuba Pekin	Chief Legal & Compliance Officer	2008
Burak Övünç	CEO Mavi NA	2023



Operational and Financial Information





2 - Operational and Financial Information

This report on the financial results of the special accounting period February 1, 2025 – July 31, 2025 (H1 2025) contain the Company's financial information prepared according to Turkish Accounting/Financial Reporting Standards by application of IAS29 inflation accounting provisions, in accordance with CMB's decision dated 28.12.2023.

> Operational Developments

In the first half of 2025, Mavi opened three stores and closed four stores and expanded sales area of eight stores in Turkiye. Including 351 monobrand retail stores, 67 franchise stores in Turkiye, and 60 stores internationally Mavi meets its customers in 478 mono-brand stores and close to 4.000 sales points globally.

In the first half of the year, when the ongoing anti-inflationary policies in Türkiye weighed on consumer demand, Türkiye retail revenues declined by 8%, while Türkiye retail like-for-like store sales decreased by 11%. During the reporting period, international sales contracted by 18% in Turkish lira terms under inflation accounting, and by 6% on a constant currency basis.

E-commerce sales, comprising Mavi.com and marketplace channels, decreased by 9% in Türkiye and by 11% in international markets during the reporting period. As a result, global ecommerce revenues contracted by 9%, accounting for 9.4% of total sales.

Financial Developments

In the first half of 2025, Mavi's sales revenues decreased by 9% year-over-year, reaching TL 19,833 million. Despite the weakening in consumer demand, effective planning and pricing strategies enabled the Company to deliver a strong and resilient gross margin of 51.3%. The EBITDA margin declined by 240 basis points compared to the same period of the previous year, to 18.2%. Net income for the reporting period was TL 1,017 million, corresponding to a net margin of 5.1%.

Cash generation from operations continued in the first half of the year, with the balance sheet maintaining a net cash position of TL 4,450 million. Capital expenditures amounted to TL 1,215 million during the reporting period.

Managements Discussion and Analysis

Despite these macroeconomic headwinds, Mavi is effectively navigating the landscape through a robust brand strategy, agile product and pricing positioning, flexible sourcing capabilities, and disciplined inventory and working capital management. These efforts are enabling the company to protect healthy margins and maintain a strong, resilient balance sheet.



Market Information



3 - Market Information

Turkiye's young population is a positive catalyst in realising Mavi's long term sustainable groeth targets considering Mavi's loyal customer base whose core segment consists of young, fashion-conscious men and women under the age of 35.

The Turkish apparel market includes a mix of local and international players. According to lpsos Mavi is the market leader with 25% market share in 14+ age denim market and is among the top three apparel brands in both men and women.

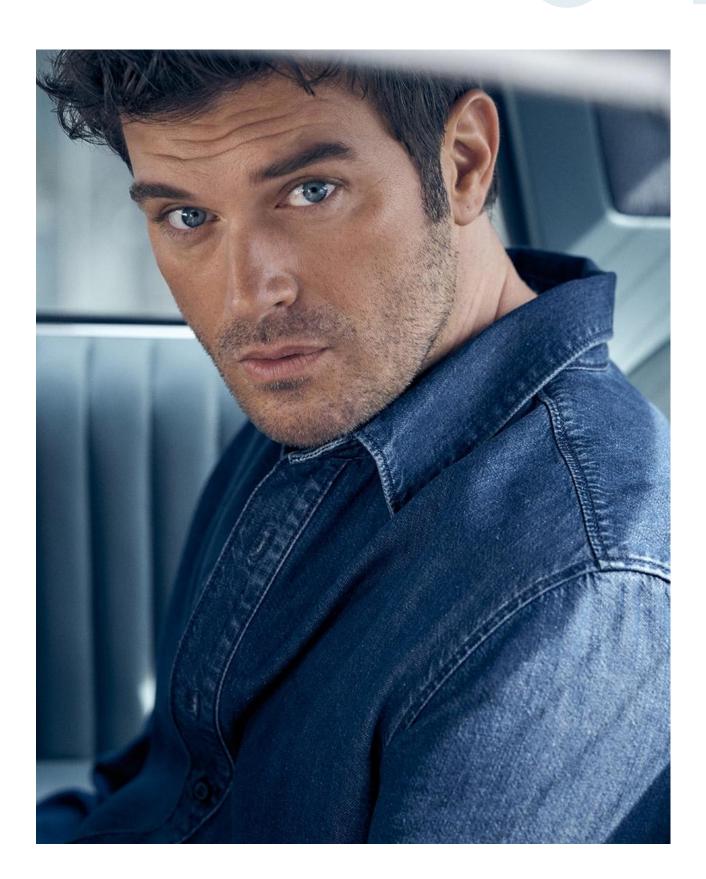
Mavi globally is a brand focused on core to premium segments and positioned as a lifestyle aspirational brand with a product strategy built around the pillars of Perfect Fit approach, high quality for the price and customer-centric products.

In the "Fortune 500" survey, Mavi is ranked 80th among the largest 500 enterprises in Turkiye, and the first among apparel, underwear, and sportswear brands. Some of the recent recognitions for the brand is as follows:

- Mavi was ranked 8th on TIME Magazine's "World's Best Companies Sustainable Growth 2025" list, developed in partnership with Statista, and 1st in the Apparel, Footwear & Sporting Goods industry.
- Ranked 25th in "Türkiye 125 Türkiye's Most Valuable Brands" survey and 6th on "Türkiye's Top 10 Powerful Brands" list by Brand Finance.
- Named the most reputable brand in the casualwear category at The ONE Award Integrated Marketing Awards presented by Marketing Türkiye.
- Ranked 1st in the apparel and retail category in Capital's "Most Admired Companies" survey.



Future Expectations



4 - Future Expectations

The management announced its initial official guidance for 2025 on the public disclosure platform on March 18, 2025. Given the first half realisations, as of the reporting date the guidance is revised as below:

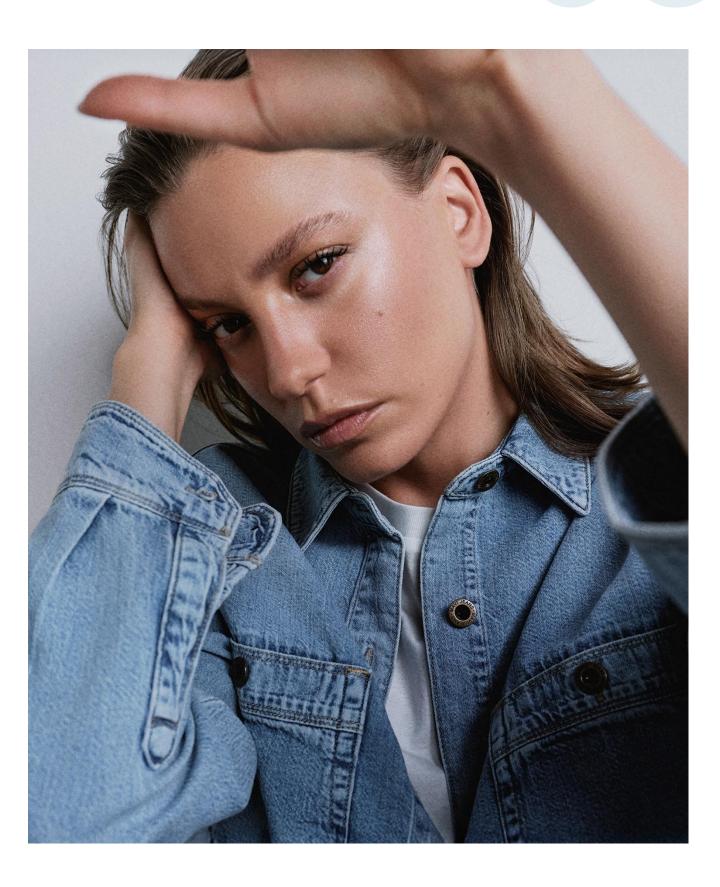
Initial Guidance:

	With IAS29	Without IAS29	
Revenue Growth	Low to Mid Single Digit Growth	35% +	
Retail Stores	20 net new stores in Türkiye 15 store expansions in Türkiye 8 new stores in North America		
EBITDA Margin	17.5% +	20.0% + (17.0% + exc. IFRS16)	
Cash Position	Net cash position maintained		
CAPEX	5% of consolidated sales (including new HQ investments + NA retail investments)		

Revised Guidance:

	With IAS29	Without IAS29
Revenue Growth	Low Single Digit Decline	30%
Retail Stores	10 net new stores in Türkiye 12 store expansions in Türkiye 8 new stores in North America	
EBITDA Margin	18.0% +	21.5% + (17.5% + exc. IFRS16)
Cash Position	Net cash position maintained	
CAPEX	5% of consolidated sales	

Other Developments



5 - Other Developments

In January 2025, the Company applied to the Capital Markets Board for an increase of its issued capital from TL 397,256,000 to TL 794,512,000, within the registered capital ceiling of TL 4,000,000,000, to be covered entirely from "Retained Earnings." The application was approved on April 18, 2025, and the capital increase was completed on April 22, 2025.

Ordinary General Assembly Meeting for the financial period of 1 February 2024 – 31 January 2025 was held on May 22, 2025. The general assembly resolutions have been registered under the Istanbul Trade Registry and published on the Turkish trade Registry Gazette on May 29, 2025.

In the Ordinary General Assembly Meeting it was resolved to elect Ragip Ersin Akarlılar, Ahmet Cüneyt Yavuz and Fatma Elif Akarlılar as members of the Board of Directors; and Ebru Dildar Edin, Nedim Nahmias and Rina Azaduhi Onur Şirinoğlu as independent members of Board of Directors to serve for a term of 3 (three) years.

In the Ordinary General Assembly Meeting held on 22 May 2025, it was resolved to approve the Board of Directors' dividend payment proposal on distribution of TRY 931,183,728 gross dividend to shareholders in cash starting from 26 May 2025 and the distribution has been made as of the date of this report.

In line with the Company's global growth strategy, a decision was made to establish a wholly owned subsidiary under the name "Mavi US Retail LLC," headquartered in New York, USA, with the aim of strengthening operational capabilities in the United States. The incorporation of the company was completed on May 13, 2025. The new entity is intended to support Mavi Jeans, Inc.'s commercial operations in the U.S. through activities such as leasing, store design, and marketing.

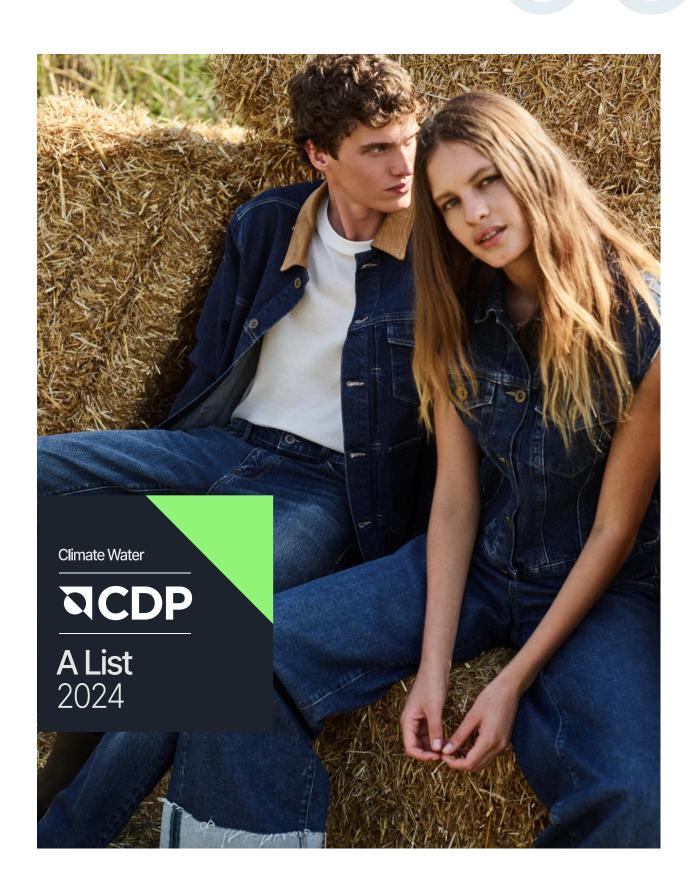
On 30 May 2025, JCR Eurasia Rating has evaluated our Company in the very high investment level category and affirmed the Long-Term National Issuer Credit Rating as "AA+ (tr)" and the Short-Term National Issuer Credit Rating as "J1+ (tr) with "Stable" outlook. The Long Term International Foreign and Local Currency Issuer Credit Ratings and outlooks were assigned as 'BB/Stable' as parallel to international ratings and outlooks of the Republic of Turkey.

The Company's registered headquarters address was changed from "Sultan Selim Mah. Eski Büyükdere Cad. No:53 İç Kapı No:2, Kağıthane, İstanbul" to "Huzur Mah. Azerbaycan Cad. D Blok No:4D/7 İç Kapı No:457, Sarıyer, İstanbul." The change was registered on July 4, 2025, and announced in the Turkish Trade Registry Gazette.

By resolution of the Board of Directors dated June 10, 2025, the Company decided to initiate a share buyback program for its Class B shares traded on Borsa Istanbul, with the aim of protecting the interests of all stakeholders, supporting share price stability, and contributing to a healthy price formation. The program was authorized for a maximum duration of one year from the decision date, with an allocated fund of up to TL 1,000,000,000 to be financed from the Company's own resources and operations. As of the reporting date, a total of 2,400,000 Class B shares had been repurchased, corresponding to approximately 0.30% of the share capital.



Summary Financial Tables



6 - Summary Financial Tables

> Summary Balance Sheet

TRYm	31 January 2025	31 July 2025	Change (%)
Cash and Cash Equivalents	7.178	5.884	(18%)
Financial Investments	5	5	(2%)
Trade Receivables	2.329	2.292	(2%)
Inventories	5.796	6.611	14%
Other Current Assets	743	796	7%
Total Current Assets	16.051	15.588	(3%)
Property and Equipment	2.553	3.154	24%
Right of Use Assets	1.925	2.056	7%
Intangible Assets	1.611	1.698	5%
Other Non-Current Assets	62	388	523%
Total Non-Current Assets	6.152	7.296	19%
Total Assets	22.202	22.884	3%
Short-Term Financial Liabilities	1.040	1.439	38%
Short-Term Contractual Lease Liabilities	837	1.088	30%
Trade Payables	5.467	5.551	2%
Other Current Liabilities	1.991	1.921	(3%)
Total Current Liabilities	9.334	10.000	7%
Long-Term Financial Liabilities	2	-	(100%)
Long-Term Contractual Lease Liabilities	817	808	(1%)
Other Non-Current Liabilities	236	207	(12%)
Total Non-Current Liabilities	1.055	1.014	(4%)
Total Liabilities	10.389	11.014	6%
Total Equity	11.813	11.870	0%
Total Equity & Liabilities	22.202	22.884	3%



> Summary P&L

TRYm	H1 2024	H1 2025	Change (%)
Revenue	21.897	19.833	(9%)
Cost of Sales	(10.549)	(9.656)	(8%)
Gross Profit	11.348	10.177	(10%)
Gross Margin	51,8%	51,3%	
Administrative Expenses	(1.408)	(1.394)	(1%)
Selling and Marketing Expenses	(6.544)	(6.316)	(3%)
R&D Expenses	(275)	(353)	28%
Other Income / (Expenses), net	195	99	(49%)
Operating Profit	3.316	2.213	(33%)
Profit/(Loss) from Investment Activities	7	(9)	n.m.
Operating Profit before Financial Income	3.322	2.204	(34%)
Operating Margin	15,2%	11,1%	
Financial Expenses, Net	(614)	(710)	16%
Monetary Gain/(Loss), Net	84	(152)	n.m.
Profit Before Tax	2.792	1.342	(52%)
Income Tax Expense	(764)	(325)	(57%)
Profit	2.028	1.017	(50%)
Profit Margin	9,3%	5,1%	
EBITDA	4.501	3.618	(20%)
EBITDA Margin	20,6%	18,2%	



> Summary Cash Flow Statement

TRYm	H1 2024	H1 2025
Profit ¹	2,028	1,017
Adjustments	3,388	3,534
Cash Flow from Operating Activities	5,415	4,550
Δ in Net Working Capital ²	(35)	(1,346)
Income Tax Paid	(807)	(566)
Net Cash from Operating Activities	4,574	2,638
Сарех	(678)	(1,215)
Other Investing Cash Flow ³	1,304	875
Net Cash Flow Used in Investing Activities	626	(339)
Debt Issued / (Repaid)	114	440
Payment of Contractual Lease Liabilities	(692)	(857)
Other Financial Cash Outflows ⁴	(1,280)	(1,112)
Cash Outflows from Repurchase of Own Shares	-	(32)
Dividend Paid	(1,184)	(963)
Interest Paid	(359)	(163)
Net Cash Flows Used in Financing Activities	(3,400)	(2,687)
Net Cash Flow	1,800	(388)
Adjustments for Monetary Gain/Loss	(1,340)	(847)
Cash and Cash Equivalents at the Beginning of the Period ⁵	7,786	7,083
Cash and Cash Equivalents at the End of the Period ⁵	8,246	5,848

1 Pre non-controlling interest. 2 Working Capital includes main working capital items and employee benefits paid as well as deferred revenues. 3 Other Investing Cash Flow includes proceeds from sale of tangible assets and interest received. 4 Other Financial Payments include proceeds from derivatives, imputed interest and financial commissions. 5Cash and Cash Equivalents in the Balance Sheet includes interest income accruals as cash. Excluding interest income accruals net cash at the end of the period is equal to Cash and Cash Equivalents on the Balance Sheet for the same fiscal year.





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(CONVENIENCE TRANSLATION OF INDEPENDENT AUDITOR'S REVIEW REPORT ON THE MANAGEMENT'S INTERIM PERIOD REPORT)

To the Board of Directors of Mavi Giyim Sanayi ve Ticaret A.Ş.

We have been charged with reviewing the consistency of condensed consolidated interim financial information provided in Group's Management's interim period report dated 31 July 2025 with the reviewed condensed consolidated interim financial statements. The Group Management is responsible for the Management's interim period report subject review. Our responsibility is to express a conclusion as to whether the financial information presented in the Management's interim period report are consistent with the reviewed condensed consolidated interim financial statements and explanatory notes subject to Independent Auditor's Review Report dated 17 September 2025.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. Our review involves the examination as to whether financial information provided management's interim period report are consistent with the reviewed condensed consolidated interim financial statements and explanatory notes. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated interim financial information provided in the annual report and reviewed condensed consolidated interim financial statements and explanatory notes, in all material respects, are not consistent.

DRT BAĞIMSIZ DENETİM VE SERBEST MUHASEBECİ MALİ MÜŞAVİRLİK A.Ş. Member of **DELOITTE TOUCHE TOHMATSU LIMITED**

Tolga Sirkecioğlu

Partner

İstanbul, 17 September 2025

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