

2025 Guidance



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Consolidated Sales	14.4 billion TL $\pm$ %3
Share of Exports in Consolidated Sales	%8 $\pm$ %2
Total Sales Point Growth	40 - 50 new sales point
Consolidated EBITDA Margin	%14 $\pm$ %1
Net Financial Debt / EBITDA (Including IFRS-16)	1.3x – 1.5x
CAPEX	1% - 1.5% of Consolidated Sales

** Expectations for 2025 are given without considering the potential effects that may arise from the application of IAS 29 (Financial Reporting in Hyperinflationary Economies).*