

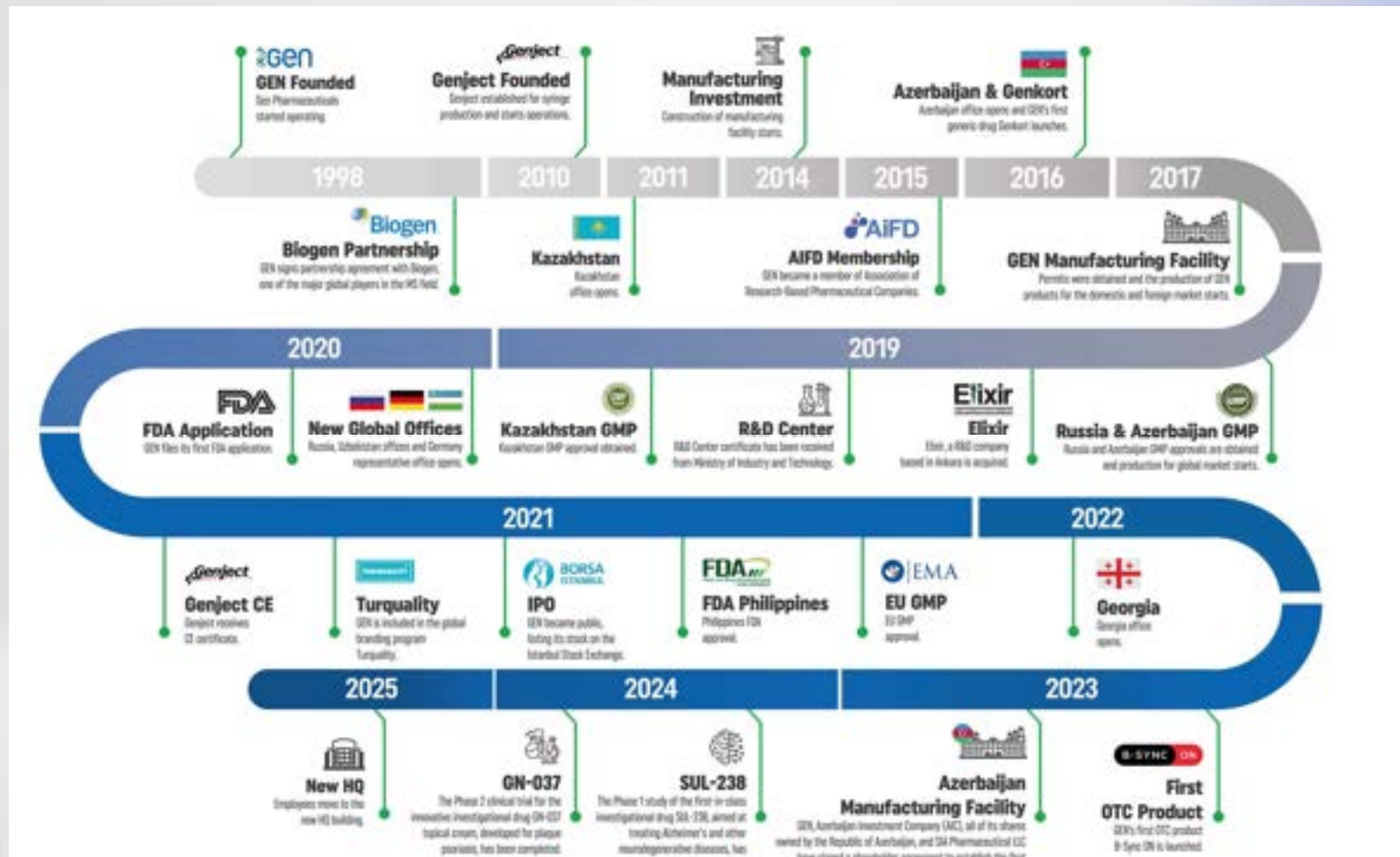


2025 2nd Quarter Financial Results



For Healthier GENerations

Brand Timeline



For Healthier GENerations

A View to GEN



600+
employees



7 different countries
9 offices



10 different countries
22 global partner



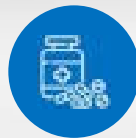
10 different countries
13 business partner abroad



4 Affiliated Companies
7 Subsidiaries



Turkish Medicine Industry
Fastest Growing Company
(Since 2014)



29 NPP products
2 different country sales



15 Imported products
7 different country sales



29 Produced products
8 different country sales



For Healthier GENerations

Business Model



➔ NPP Drugs

Drugs which prescribed by the doctors for the treatment of diseases and import permission is given by the Republic of Türkiye Ministry of Health but not registered in Türkiye and import can be imported through Turkish Pharmacists Association (TEB), Türkiye Social Security Agency (SGK) and USHAŞ (International Health Services Inc.). Name of this import of drugs and delivery of the patients model is NPP (Named Patient Program) Drugs in this category and their producers represented in our country with exclusive distributorship agreement. Main difference between registered imported drugs and these drugs is sales of these drugs are not made in pharmaceutical warehouse but made in TEB, SGK and USHAŞ and sales price is determined in foreign currency.

➔ Registered Imported Drugs

Registered imported drugs refer to the product portfolio for which GEN holds exclusive rights under distributorship agreements with foreign manufacturers. These drugs are registered with the Republic of Türkiye Ministry of Health, and the registrations are made on behalf of our company. All of these drugs fall under the reimbursement scheme. The registration process is detailed and may take up to two years after the application. The sales prices of these drugs are determined by the health authorities.

➔ Branded Generic Drugs

In addition to original drugs, it has activities on development and sales of drugs which suitable for its portfolio and patent term expired.



Strong Sales Performance*



In 2025/Q2 **all-times record**
by quarterly sales volume **TL 4,1 Bn**

NPP Drug sales reached **TL 1,7 Bn**
Compared to the same period of 2024
23% growth

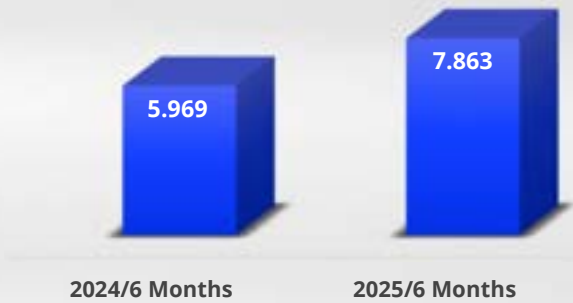
In the first half of 2025 **31% growth**
Compared to the same period of 2024

*These values are calculated based on the invoice amounts for the products sold by the company, and TAS 29 Financial Reporting Standards in High Inflation Economies has not been applied.

➔ Q2 Sales by Years (TL / '000)



➔ 2024 – 2025 First 6 Months Sales (TL / '000)



Drug Sales*



In Production Registered Drugs sales for the first 6 months of 2025, compared to the same period of 2024

48% increase



In Imported Registered Drugs sales for the first half of 2025 compared to the same period of 2024

36% increase

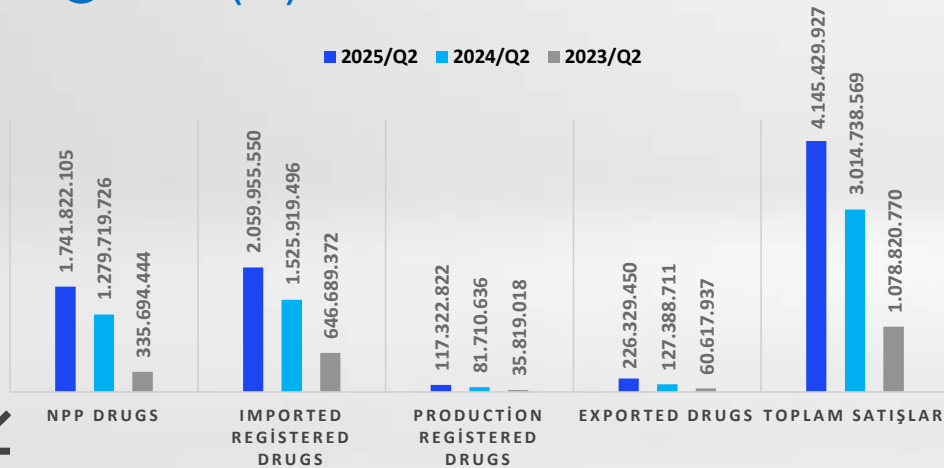


In NPP Drugs sales for the first half of 2025 Compared to the same period of 2024

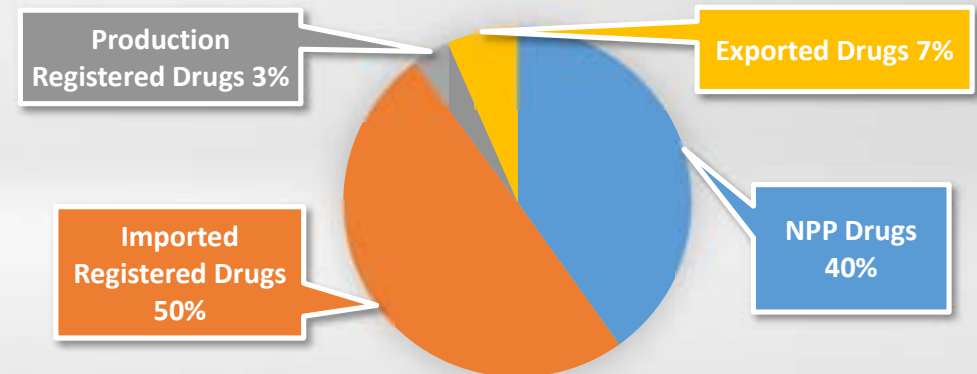
22% increase

Activity Fields	22/Q1	22/Q2	22/Q3	22/Q4	23/Q1	23/Q2	23/Q3	23/Q4	24/Q1	24/Q2	24/Q3	24/Q4	25/Q1	25/Q2
Exported Drugs	57	81	80	26	96	60	45	120	209	127	92	182	291	226
Imported Registered Drugs	303	299	284	351	606	647	1.079	1.493	1.346	1.526	1.257	1.310	1.852	2.060
NPP Drugs	830	1.309	916	724	181	336	1.134	579	1.293	1.280	2.149	1.494	1.411	1.742
Production Registered Drugs	12	18	16	26	32	36	46	65	107	81	117	126	163	117
Total	1.202	1.707	1.296	1.127	915	1.079	2.304	2.257	2.955	3.014	3.615	3.112	3.717	4.145

→ Sales (TL)



→ Sales Distribution 2025/6M (%)



*These values are calculated based on the invoice amounts for the products sold by the company, and TAS 29 Financial Reporting Standards in High Inflation Economies has not been applied.



For Healthier GENerations

Drug Sales Volume



Total number of boxes sold in the 2nd quarter of 2025

1.544.148



Compared to the same period in 2024, the total number of boxes sold in the 2nd quarter of 2025

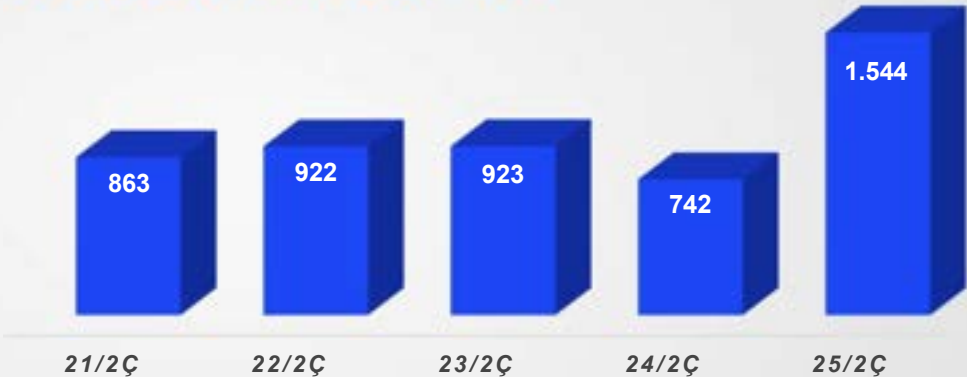
%108 increase



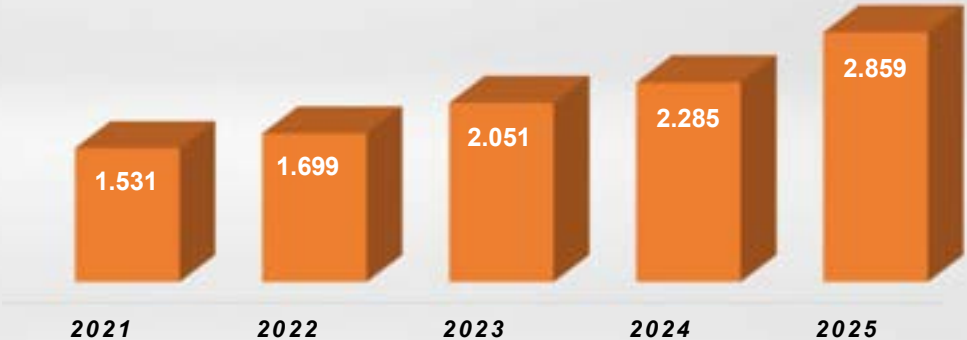
Compared to the same period in 2024, drug sales in terms of boxes in the first 6 months of 2025

%25 increase

→ Q2 Sales by Years (Boxes – ‘000)



→ 2025 / 6M Sales (Boxes – ‘000)



Export*



 Compared to the same period of 2024
In total Export volume in 2025/Q2

%77 increase

 Compared to the same period in 2024
Total Export in the first 6 months of 2025

%54 increase

 Compared to the same period in 2024 In the first 6
months of 2025, export drugs sales in terms of boxes

%34 increase

 Exports to **7** different countries



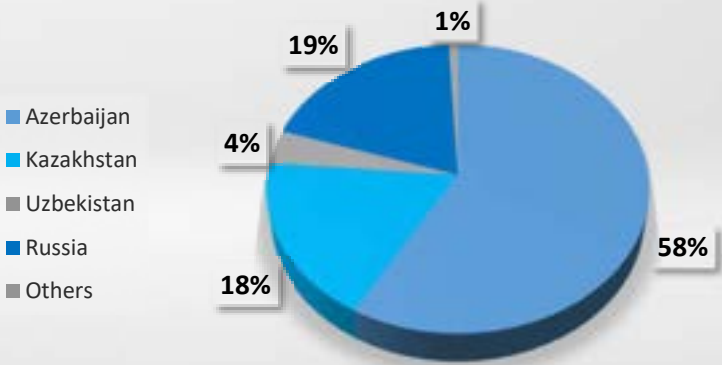
* These values are calculated based on the invoice amounts for the products sold by the company, and TAS 29 Financial Reporting Standards in High Inflation Economies has not been applied.

➔ Export by Country

Ülke	TL
Azerbaijan	132.055.282
Kazakhstan	40.719.161
Uzbekistan	8.525.451
Russia	43.108.199
Others**	1.921.354
Total	226.329.447

**Albania ve Bosnia and Herzegovina

➔ Distribution of Export 2025/Q2



Profitability (According to TAS 29)



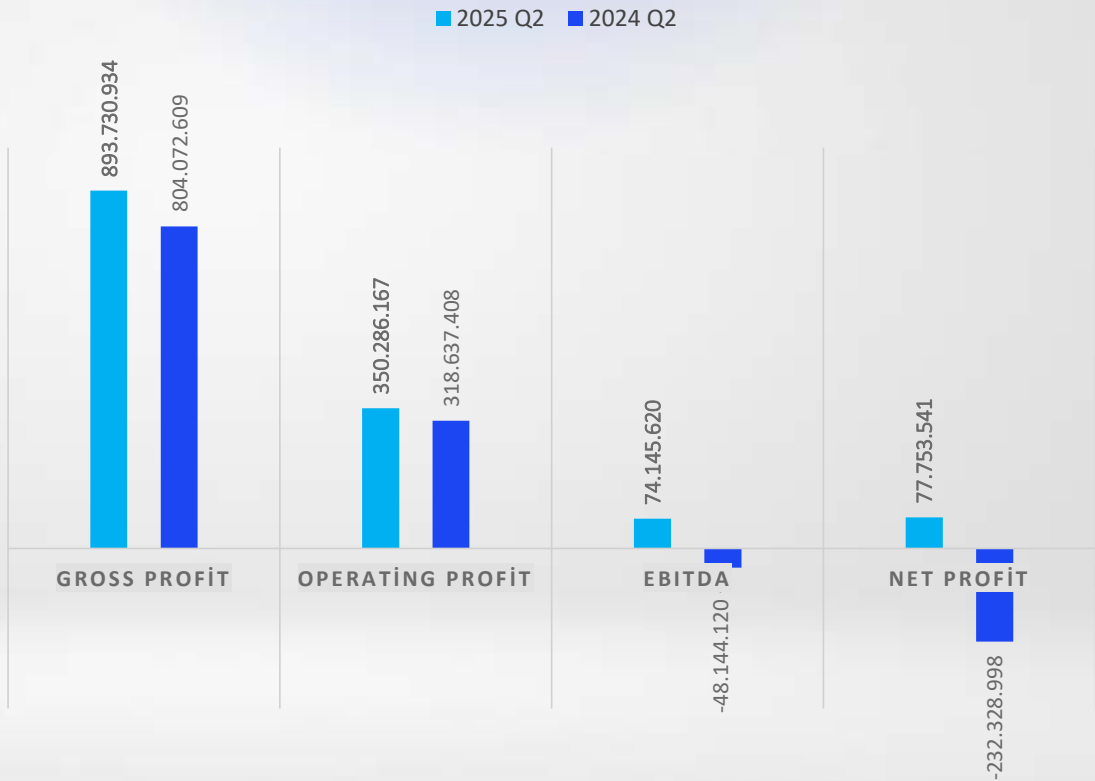
Consolidated Gross Profit
in 2025/Q2
893 mn TL

Compared to the 2nd Quarter of 2024
in EBITDA
Turn to Profit

Compared to the 2nd quarter of
2024 in Net Profit
Turn to Profit

Compared to the 2nd
quarter of 2024 in Operating
Profit
%9,9 increase

→ Profitability



Profit Margins (According to TAS 29)



Compared to the same period in 2024,
in 2025/Q2 :

in Net Profit Margin

1,81% Net Profit Margin



1,73% EBITDA Margin



In Operating Profit Margin

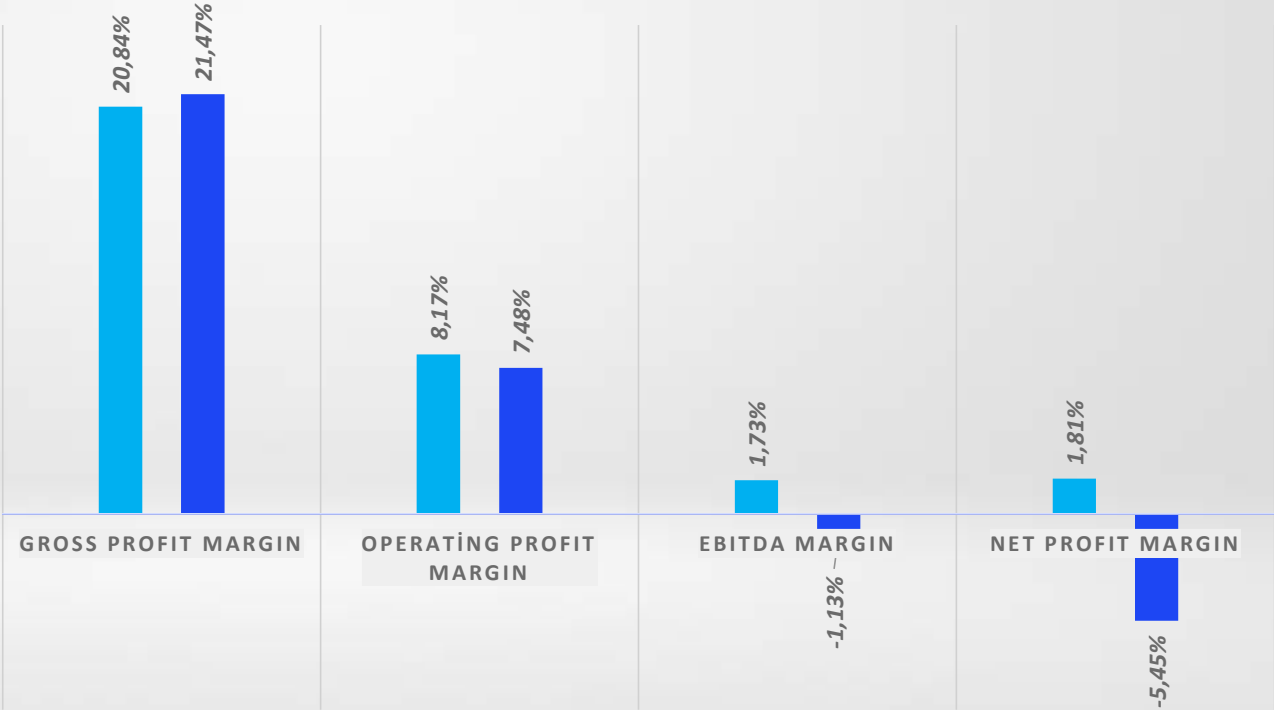
0,7 base point increase



Profit Margins

PROFIT MARGINS

■ 2025/Q2 ■ 2024/Q2



For Healthier GENERations

Balance Sheet (According to TAS 29)



Equities

TL 8,9 Bn



Current Ratio

1,30



Assets

16+ Bn TL



Financial Leverage*

0,21x

*Total Financial Debts/Equities



Balance Sheet

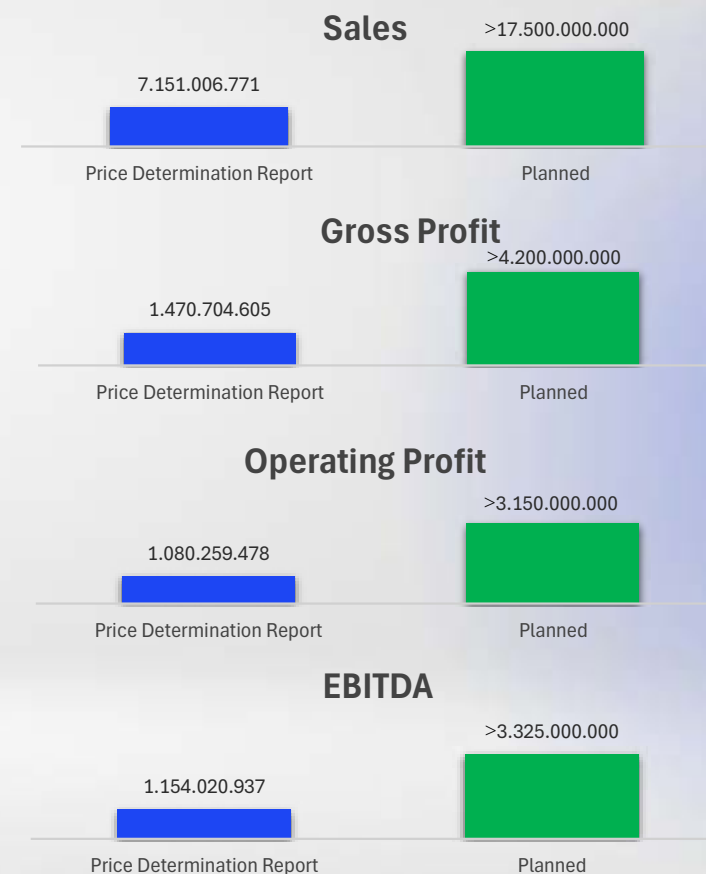
Assets & Liabilities	30.06.2025	31.12.2024
Total Current Assets	8.293.699.347	6.762.131.585
Total Fixed Assets	7.963.583.519	7.601.167.171
Total Assets	16.257.282.866	14.363.298.756
Total Short Term Liabilities	6.390.286.161	4.893.737.643
Total Long Term Liabilities	943.704.645	943.417.527
Total Liabilities	7.333.990.806	5.837.155.170
Total Current Assets	8.923.292.060	8.526.143.586
Current Ratio	1,30	1,38



2025 Expectations (Non-TAS 29 Effect)



	Price Determination Report	Planned
Sales	7.151.006.771	>17,50 mr TL
Gross Profit	1.470.704.605	>4,20 mr TL
Operating Profit	1.080.259.478	>3,15 mr TL
EBITDA	1.154.020.937	> 3,32 mr TL
Gross Profit Margin	20,56%	>24%
Operating Profit Margin	15,10%	>18%
EBITDA Margin	16,13%	>19%

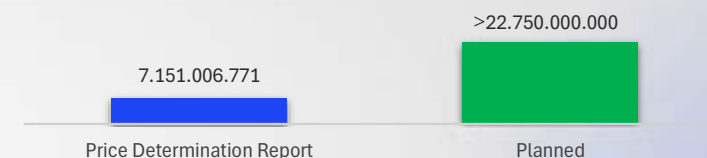


2025 Expectations (TAS 29 Applied)

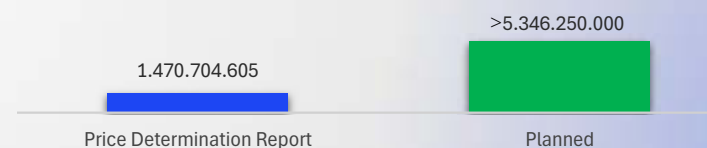


	Price Determination Report	Planned
Sales	7.151.006.771	>22,75 mr TL
Gross Profit	1.470.704.605	>5,34 mr TL
Operating Profit	1.080.259.478	>1,93 mr TL
EBITDA	1.154.020.937	> 2,50 mr TL
Gross Profit Margin	20,56%	23,50%
Operating Profit Margin	15,10%	8,50%
EBITDA Margin	16,13%	11,00%

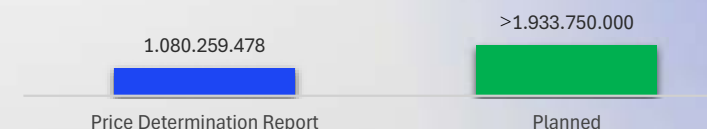
Sales



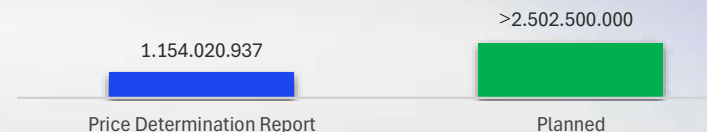
Gross Profit



Operating Profit



EBITDA



For Healthier GENerations

2025 Realizations (Non-TAS 29 Effect)



	<u>2025</u>	<u>Planned</u>	<u>Coverage Rate</u>
Sales	8.378.744.586	>22.750.000.000	36,83%
Gross Profit	1.771.598.168	>5.340.000.000	33,17%
Operational Profit	913.775.607	>1.930.000.000	47,34%
EBITDA	557.862.785	>2.500.000.000	22,31%
Gross Profit Margin	21,47%	23,50%	
Operating Profit Margin	10,91%	8,50%	
EBITDA Margin	6,66%	11,00%	



Income Statement (According to Turkish Tax Regulations)



TL	30.06.2025
Net Sales	7.897.054.795
Gross Profit	1.827.890.012
Operating Profit	746.336.296
EBITDA	990.981.580
Net Profit	855.272.144



* These are data in Turkish Lira for the period 01.01.2025 - 30.06.2025 prepared in accordance with the Turkish Tax Regulations.



For Healthier GENerations

Growing Abroad Network



An exclusive distributorship agreement was signed with UK-based Unikeris Limited for the import and supply of the drug **REVCovi®** to Türkiye.



First Drug Producer in Azerbaijan



First Local Drug Producer of Azerbaijan



USD 900 mn drug market



66% GEN Shareholder



USD 35 mn Investment



2 years project term



30% equity financing



Incentives provided by Azerbaijan State



For Healthier GENerations

Research and Development **Activities**



TL 44 mn

R&D Investments in
2025/Q2



34

Continuing
R&D Project



14

Number of new projects
planned for
commercialization facility
under construction in
Azerbaijan



2

Technology
Focused
Industrial Move
Projects



40+

R&D Team



Accredited
R&D Center



Drug Portfolio



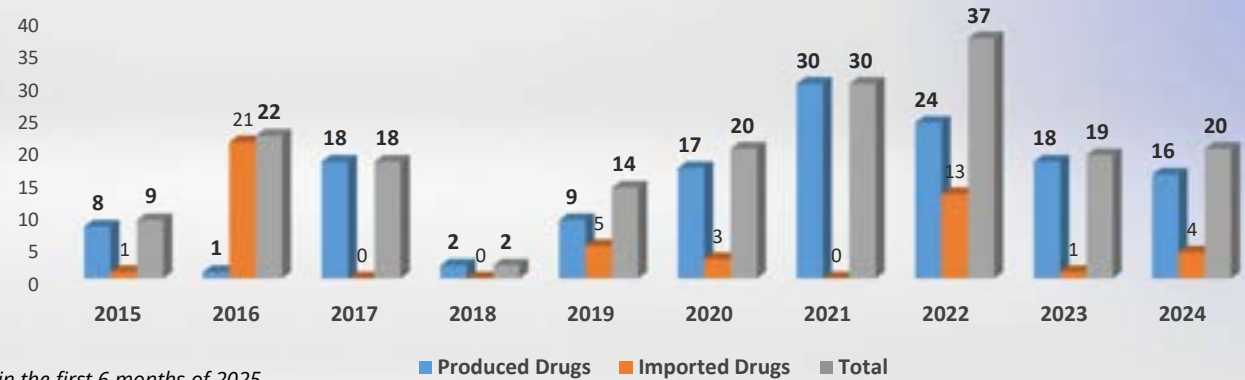
In the first 6 months of 2025,

➔ **13** products were licensed in Türkiye

➔ **2** Products were licensed in Georgia

➔ Number of Registered Products 2015-2025*

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025*	Toplam
Produced Drugs	8	1	18	2	9	17	30	24	18	16	4	147
In Türkiye	6	1	7	0	2	1	4	6	0	3	3	33
Abroad	2	0	11	2	7	16	26	18	18	13	1	114
Exported Products	1	21	0	0	5	3	0	13	1	4	11	59
In Türkiye	1	16	0	0	5	0	0	4	1	4	10	41
Abroad	0	5	0	0	0	3	0	9	0	0	1	18
Total	9	22	18	2	14	20	30	37	19	20	15	206
In Türkiye	7	17	7	0	7	1	4	10	1	7	13	74
Abroad	2	5	11	2	7	19	26	27	18	13	2	132



* These are the datas in the first 6 months of 2025



Rare Solutions For Rare Diseases



Solutions for Rare Diseases Like SMA, MS

With the partnerships made GEN ease access of patients to drugs for rare diseases within the scope of Named Patient Program (NPP). GEN has the leader position in this field.



Drug Research for NSCLC and other cancer types

Collaboration maintains with the RS Research which is research company established in Türkiye for the Non-Small Cell Lung Cancer and other cancer types.



Alzheimer and other neurodegenerative illnesses

Development of a new innovative drug for the Alzheimer and other neurodegenerative diseases with the collaboration made with Sulfateq B.V.



Strong Group



Sağlık Ürünleri Kimya Sanayi Ticaret A.Ş.

Genject, its own brand in Türkiye, manufactures single-use hypodermic syringes in accordance with CE standards.

GEN's shareholding rate in **GENJECT** is

96,40%



ELIXIR

İlaç Araştırma ve Geliştirme A.Ş.

GEN's shareholding rate in **Elixir**, which is integrated into the GEN Production Campus, is

95,00%



GEN Pharma Caucasus Manufacturing Operations MMC

GEN is a **66,00%** shareholder of **Gen Pharma Caucasus**, which was established to establish a pharmaceutical production facility in Azerbaijan and to sell and market the products to be produced in this facility. Construction work of the facility is ongoing



For Healthier GENerations

Innovative Investments in Health Sector



stimusil

h2o°
therapeutics

neO **AUVR**A[®]
SALUTOGENICS™

invios
INNOVATIVE IMMUNO-ONCOLOGY

GALVENTA



Subsidiaries

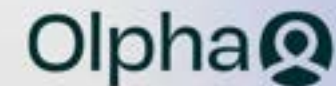


SUBSIDIARIES	ACTIVITY AND ESTABLISHMENT PLACE	MAIN ACTIVITY	SHARE RATIO (%)
stimusil	USA	Medical Device Development	19,30
	Türkiye	Drug Research and Development	11,70
GALVENTA	Switzerland	Drug and Food Supplement Research and Development	4,55
	Türkiye	Biotechnological Medical Device Research and Development	35,15
	Austria	Precision Cancer Immunotherapies	0,98
	Türkiye	Digital Health Technologies	10,00
	USA	Drug Research and Development	6,70



For Healthier GENerations

Business Partners (Türkiye)



For Healthier GENerations

Business Partners (Abroad)



erita

 **Galenika**

Innokeys

**FÁRMACOS
DINSA**
SA DE CV

imed
POLAND

BIOVIVA
SARAJEVO

 **DUY TAN** pharma

**GRUPO
juste**
un futuro innovador

 **NOOR
AL-AASMMA
DRUG SCIENTIFIC
BUREAU**

 **P H A R M A**

 **Sanovel**

**CD
ELEX
PHARMA**
INTERNATIONAL INC.
meeting the gaps in critical care

 **Bramax**



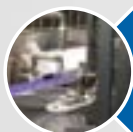
Production Facility - Capacity



STERILE



Liquid Injecton Vial
26.520.000 vials/year



Lyophilized Injection Vial
5.300.000 vials/year



Cartridges
10.200.000 cartridges/year

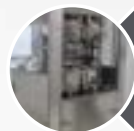


Ready to Use Injection Syringes
2.040.000 syringes/year

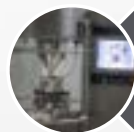


Liquid Ampoules
45.900.000 ampoules/year

NON-STERILE



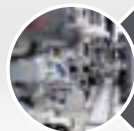
Tablet and Film Coated Tablets
400.000.000 tablets/year



Hard Gelatin Capsule
40.800.000 capsules/year



Sachet
14.688.000 sachets/year



Semi-solid
7.854.000 creams/year



Packaging
67.600.000 boxes/year



Sustainability



- ➔ **USD 7 - 8 mn** Solar Power Plant Investment
- ➔ **4,85 Mw** Installed Solar Power
- ➔ **11,85 Mw** installed capacity of the Solar Power Plant investment in Yozgat province



- ➔ **%56** Female Manager Rate
- ➔ **%46** Female Employee Rate



- ➔ **We Are Not Different, We Are Aware** - Employment of Individuals with Autism



- ➔ GEN is signatory of the World's biggest corporate sustainability initiative **United Nations Global Compact**
- ➔ Supporter of the 10 principles in the fields of Labor Standards, Human Rights, Environment and Anti-Corruption **10 principles**



Production Facility



- ➔ **43.000 m2** Closed Area
- ➔ Europe, Türkiye, Russia, Kazakhstan, Philippines, Azerbaijan **GMP approved.**
- ➔ **1.200 m2** R&D Laboratory
- ➔ Republic of Türkiye Minister of Science, Industry and Technology **R&D Center Accreditation**

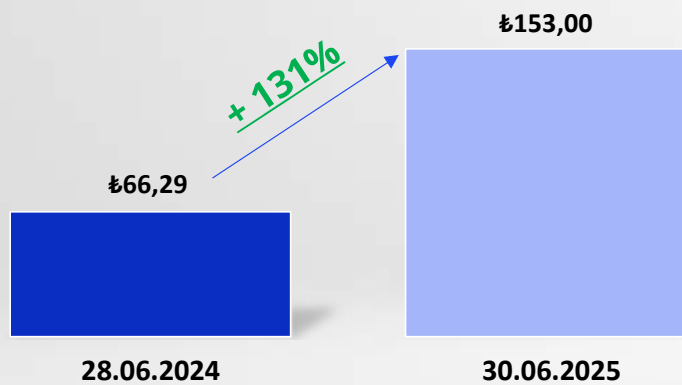


Stock Information

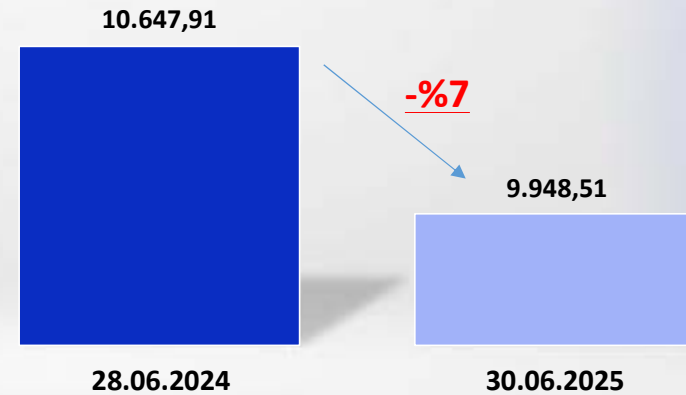


28.06.2024 Price → TL 65,29
30.06.2025 Price → TL 153,00
30.06.2025 Market Size TL → TL 45,90 Bn / USD 1,15 Bn

GENIL



BIST 100



Innovative Projects

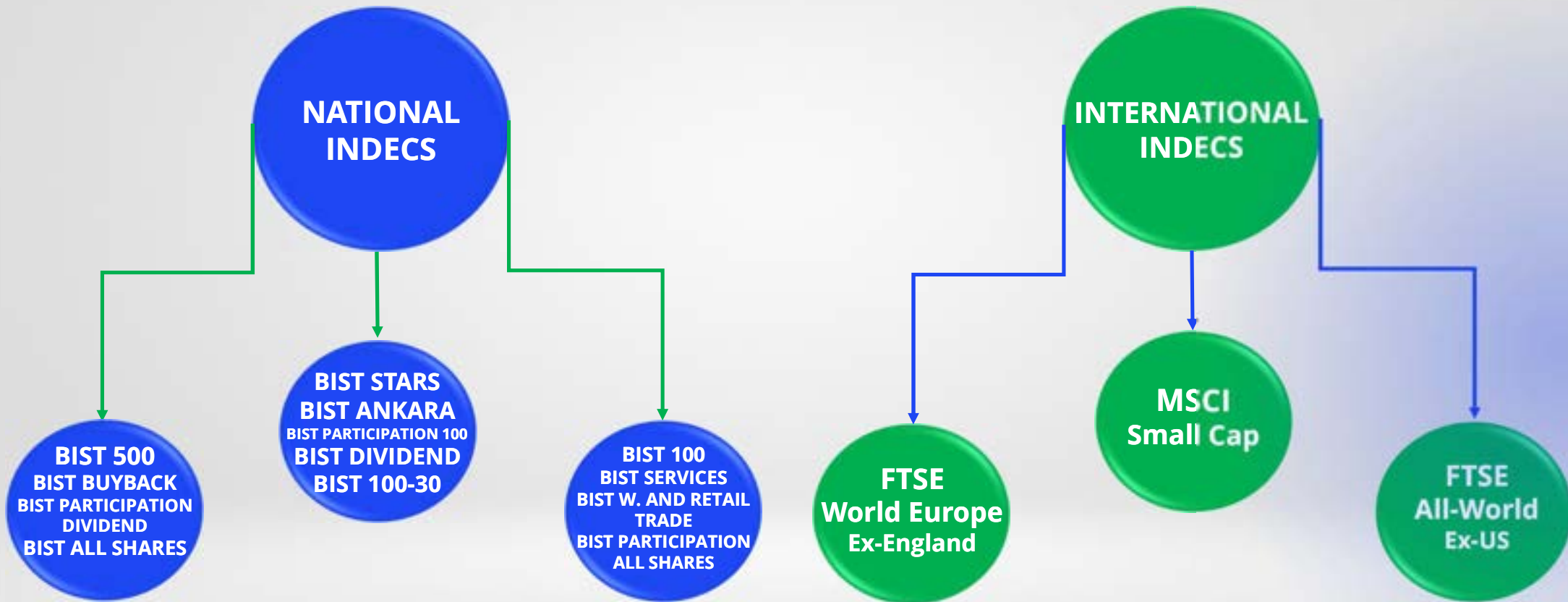


Project Name	SUL-238	GN-037	RS-139
Indication	Alzheimer's and Neurodegenerative diseases	Psoriasis (Psoriasis Vulgaris)	Solid Cancers
Stage	Phase 1 was completed	Phase 2 completed. Phase 3 will be launched in 2026	Phase 1b is ongoing.
The Probability of the Project Being Released, at this Stage (%)	15%	80%	4%
The Time Required for Commercialization Under the Best Case	6 yıl (2031 license application)	2 years (2028 license application)	8 years (2033 license application)
Estimated Number of Patients in Türkiye	An estimated 600 thousand patients in Türkiye.	An estimated 1.5 million patients in Türkiye.	It depends on Indication
2024 Türkiye Market Size \$	USD 12 Mn	USD 150 Mn	It depends on Indication
2024 Global Market Size \$	USD 5,2 Bn ¹	USD 20 Bn ²	It depends on Indication
Project Completion Rate (%)	55%	85%	45%

Project Name	Amfoterisin B	Metoxalen
Indication	Sistemik mantar enfeksiyonları	Sedef hastalığı (plak psoriasis)+PUVA
Stage	Generic of the original Ambisome product.	Generic of the original Oxsoresalen Ultra product.
The Probability of the Project Being Released, at this Stage (%)	95%	80%
The Time Required for Commercialization Under the Best Case	2 years (2027 license application)	3 years (2027 license application)
Estimated Number of Patients in Türkiye	It depends on Indication	An estimated 1.5 million patients in Türkiye.
2024 Türkiye Market Share Size \$	USD 20 Mn	USD 150 Mn
2024 Global Market Share Size \$	USD 1.2 Bn ³	USD 20 Bn ⁴
Project Completion Rate (%)	95%	70%

(¹) <https://www.towardshealthcare.com/insights/alzheimers-therapeutics-market-sizing>
(²) <https://www.globenewswire.com/news-release/2025/01/23/3014054/28124/en/Plaque-Psoriasis-Market-Research-2024-2034-Environmental-and-Genetic-Factors-Boost-Demand-Investments-in-Medical-R-D-Catalyze-Innovations.html>
(³) <https://dataintelo.com/report/global-liposomal-amphotericin-b-market>
(⁴) <https://www.globenewswire.com/news-release/2025/01/23/3014054/28124/en/Plaque-Psoriasis-Market-Research-2024-2034-Environmental-and-Genetic-Factors-Boost-Demand-Investments-in-Medical-R-D-Catalyze-Innovations.html>





Summary Balance (TAS 29)



	30.06.2025	31.12.2024		30.06.2025	31.12.2024
ASSEST			Short Term Liabilities		
Current Assets			Short Term Debts	1.140.570.895	462.633.571
Cash and Cash Equivalents	436.063.586	633.508.925	Short Term Portion of Long-Term Financial Debts	367.236.649	369.281.268
Financial Assets	104.501.691	107.951.716	Trade Payables		
Trade Receivables			- Trade Payables, Related Parties	13.573.168	13.455.709
- Trade Receivables, Related Parties	516.419.815	346.759.880	- Trade Payables, Third Parties	3.677.101.802	3.126.088.479
- Trade Receivables, Third Parties	1.779.507.386	1.562.347.838	Employee Benefit Obligations	87.975.721	25.366.110
Other Receivables			Other Payables		
- Other Receivables, Related Parties	1.564.577.048	680.442.710	- Other Payables, Related Parties	15.723.958	7.441.392
- Other Payables, Third Parties	6.312.349	9.618.546	- Other Payables, Third Parties	36.196.634	22.800.727
Stocks	1.436.608.990	1.251.279.605	Deferred Incomes	940.967.198	824.146.249
Prepaid Expenses	2.369.697.724	2.088.153.994	Current Income Tax Liabilities	40.088.795	2.408.419
Current Tax-Related Assets	32.385.055	22.138.858	Short Term Provisions		
Other Current Assets	47.625.703	59.929.513	- Short Term Provisions for Employee Benefits	55.225.977	30.499.338
Total Current Assets	8.293.699.347	6.762.131.585	- Other Short Term Provisions	15.625.364	9.616.381
Non-Current Assets			Total Short Term Liabilities	6.390.286.161	4.893.737.643
Financial Assets	963.693.588	821.240.891	Long Term Liabilities		
Investment Properties	657.561.436	657.561.436	Long Term Financial Liabilities	365.159.838	506.742.787
Intangible Non-Current Assets	4.785.040.724	4.803.482.479	Trade Payables		
Intangible Assets	1.208.736.676	1.124.085.009	- Other Payables, Third Parties	9.096.168	13.622.813
Prepaid Expenses	329.462.550	173.893.278	Deferred Incomes	25.996.877	307.181
Deferred Tax Assets	19.088.545	20.904.078	Long Term Provisions		
Total Non-Current Assets	7.963.583.519	7.601.167.171	- Long Term Provisions for Employee Benefits	100.297.935	87.774.088
Total Assets	16.257.282.866	14.363.298.756	Deferred Tax Liabilities	443.153.827	334.970.658
			Total Long Term Liabilities	943.704.645	943.417.527
			Total Liabilities	7.333.990.806	5.837.155.170

Equities (TAS 29)



	30.06.2025	31.12.2024
EQUITIES		
Equity Attributable to Owners of the Parent		
Share Capital	300.000.000	300.000.000
Adjustment to Share Capital	1.851.732.852	1.851.732.852
Buyback Shares	-36.435.654	-36.421.781
Share Premiums/Discounts	2.634.360.825	2.634.360.825
Other Comprehensive Income/Expense not to be Reclassified to profit		
- Actuarial Loss / Gain	-107.233.152	-91.155.764
- Revaluation and Reclassification Gains	1.418.088.764	1.418.126.844
Comprehensive Income or Expenses		
- Foreign Currency Conversion Difference	440.338	238.837
Restricted Reserves Allocated from Profit	445.692.190	441.889.907
Prior Years Profit	2.002.011.607	1.832.285.276
Net Profit for the Period	416.821.591	173.467.076
Non Controlling Shares	-2.187.301	1.619.514
Total Equity	8.923.292.060	8.526.143.586
TOTAL ASSETS	16.257.282.866	14.363.298.756



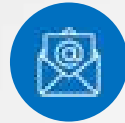
Summary Income Statement (TAS 29)



	1 Jan – 30 June 25	1 Jan – 30 June 24	1 April – 30 June 25	1 April – 30 June 24
Revenue	8.378.744.586	8.798.229.535	4.289.020.443	4.260.743.498
Cost of Sales (-)	-6.607.146.418	-7.070.387.347	-3.395.289.509	-3.456.670.889
Gross Profit	1.771.598.168	1.727.842.188	893.730.934	804.072.609
General Administrative Expenses (-)	-348.962.995	-239.526.924	-140.742.145	-82.580.408
Marketing, Selling and Distribution Expenses (-)	-803.060.508	-680.217.337	-391.845.070	-334.404.080
Other Operating Income	-23.736.579	--	-23.736.579	--
Other Operating Expenses (-)	975.727.937	257.528.627	324.150.494	5.429.379
Revenue	-657.790.416	-294.407.744	-311.271.467	-73.880.092
Operating Profit	913.775.607	771.218.810	350.286.167	318.637.408
Income from Investing Activities	22.821.594	44.188.218	12.866.926	-11.470.234
Expenses from Investing Activities (-)	-10.250.182	-32.313.385	-1.874.890	-32.313.385
Operating Profit / (Loss) Before Financial Income	926.347.019	783.093.643	361.278.203	274.853.789
Financial Income	108.782.987	168.523.983	73.449.515	73.289.913
Financial Expenses (-)	-512.764.918	-484.226.682	-316.562.560	-226.712.121
Monetary Loss / Gain	35.497.697	-176.911.268	-44.019.538	-169.575.701
Profit Before Tax	557.862.785	290.479.676	74.145.620	-48.144.120
Tax Expense				
- Tax for the Period	-38.005.129	-1.137.761	-8.521.575	22.393.938
- Deferred Tax Income	-106.770.700	-298.384.615	12.129.496	-206.578.816
PROFIT FOR THE PERIOD	413.086.956	-9.042.700	77.753.541	-232.328.998
Profit for the period Attributable to				
Non Controlling Shares	-3.734.635	-697.185	-39.331	12.732.269
Equity Holders for the Parent	416.821.591	-8.345.515	77.792.872	-245.061.267
PROFIT FOR THE PERIOD	413.086.956	-9.042.700	77.753.541	-232.328.998
Earning Per Share	1,38	-0,03	0,26	-0,77



Investor Relations Communication



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