2025
Investor Presentation

STRONG EXPERIENCE INNOVATIVE TECHNOLOGY

FONET
information technologies

Legal Disclaimer

This presentation includes information about Fonet Bilgi Teknolojileri A.Ş. ("Fonet" or the "Company"), together with analyses of its financial statements, as well as forward-looking statements reflecting the expectations and assessments of the Company's management regarding events that may occur in the future. Although the information and analyses presented herein are believed to be accurate and the expectations are considered to be based on reasonable assumptions, actual results may differ from the projections and expectations stated in this presentation due to changes in the underlying factors and circumstances. Accordingly, Fonet, its directors, employees, or any other related parties shall not be held liable for any damages that may arise from the use of the information contained in this presentation.

This presentation, prepared with respect to the financial results for the year 2025, is based on the financial data of the Company prepared in accordance with the Turkish Accounting / Financial Reporting Standards and adjusted for inflation accounting in accordance with the provisions of IAS 29, in line with the decision of the Capital Markets Board dated 28.12.2023. (*)

(*) As announced in the Capital Markets Board Bulletin dated 28.12.2023 and numbered 2023/81, it has been decided that issuers and capital market institutions subject to the financial reporting regulations of the Capital Markets Board shall apply inflation accounting in accordance with the provisions of IAS 29, starting from their annual financial reports for accounting periods ending on or after 31.12.2023.

ABOUT US

- Established in 1997,

- With **29 years** of experience in health informatics,

- Health Information Management Systems (HIMS),
  Digital Health Transformation Solutions,
  Social Security Solutions, together with system
  integration and turnkey project delivery services.

- Actively operating more than 250 healthcare
  institutions across **8 countries.**

- Listed on the stock exchange, 500+ employees.

FONET

OUR OFFICES

ANKARA HEAD OFFICE

Kızılırmak Mahallesi 1445. Sokak
No: 2B/1 The Paragon Tower
Çankaya / Ankara

HACETTEPE TECHNOPOLIS

Üniversiteler Mahallesi, 1596.Cadde
6. Ar-Ge No: 6C/82 Beytepe
Çankaya / Ankara

İSTANBUL OFFICE

Büyükdere Cad.
Emlak Kredi Blokları:33/4
Levent / İstanbul

ŞANLIURFA OFFICE

İpekyol Cad. No:12/1
Şanlıurfa

STOCKHOLM OFFICE

Klarabergsviadukten70, D4
111 64 Stockholm, İSVEÇ

AZERBAYCAN OFFICE

Z. Ahmedbayov Caddesi
No: 2/46, Yasamal Bölgesi
Bakü / AZERBAYCAN

FONET

MULTIDISCIPLINARY
TEAM

- SOFTWARE ENGINEERS AND DEVELOPERS
- R&D TEAM
- TESTING AND TRAINING SPECIALISTS
- PROJECT MANAGERS
- IMPLEMENTATION SPECIALISTS
- CALL CENTER / HELP DESK
- DOMAIN EXPERTS
- MEDICAL INFORMATICS
- HEALTHCARE ADMINISTRATION / HEALTHCARE FINANCING
- INTEGRATION SPECIALISTS (HL7, DICOM, IHE)

500 +
Employees

FONET

INTERNATIONAL
STANDARDS

- ISO 15504 SPICE

- ISO 27001 Information Security Management Systems

- ISO 27001 Information Security Management Systems IHE (Integrating the Healthcare Enterprise) Accreditation

- CE Certificate

- Software Certification by Ministry of Culture

- e-Health Integration and Adaptability Accredited by Ministry of Health

- ISO 9001 (TSE-ISO-EN-9000)

- TSI Service Adequacy Certificate

TSE SPICE

TSE TS-ISO-IEC-27001 BGYS

K - Q TSE-ISO-EN 9000

IHE INTERNATIONAL — Integrating the Healthcare Enterprise

TSE-HYB

HL7 International

DICOM — Digital Imaging and Communications in Medicine

FONET

FONET WORLDWIDE
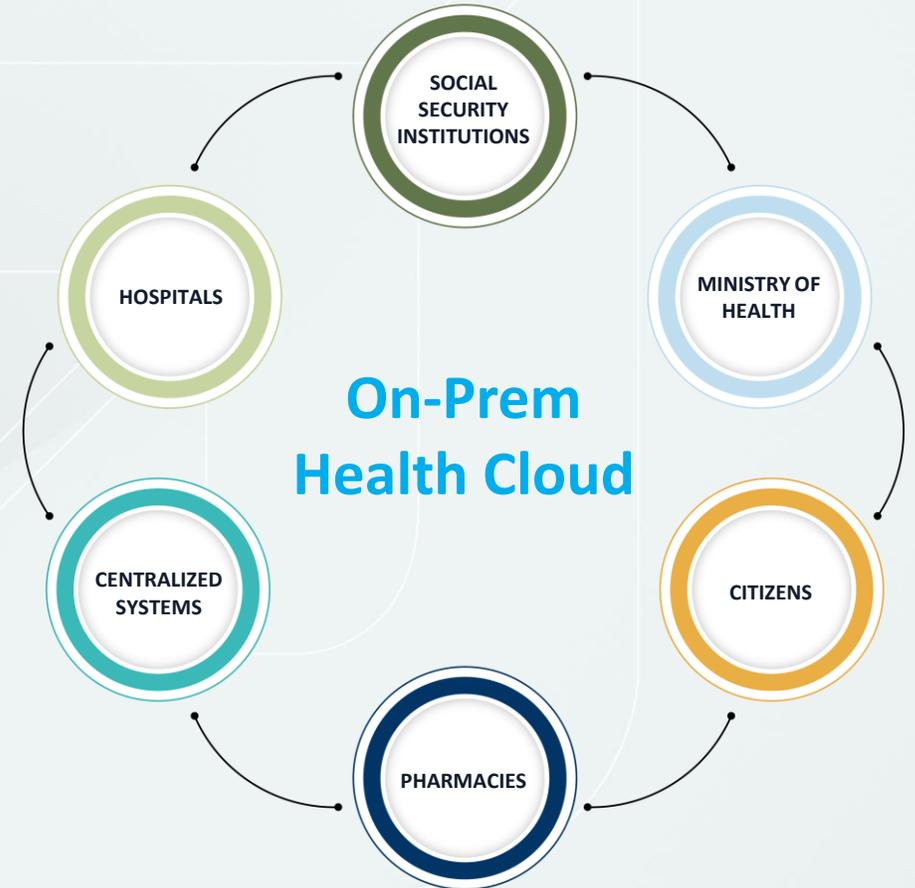
-01   Turkey

-02   Azerbaijan

-03   Northern Cyprus

-04   Moldova

-05   Somalia

-06   Niger

-07   Cameroon

-08   Albania
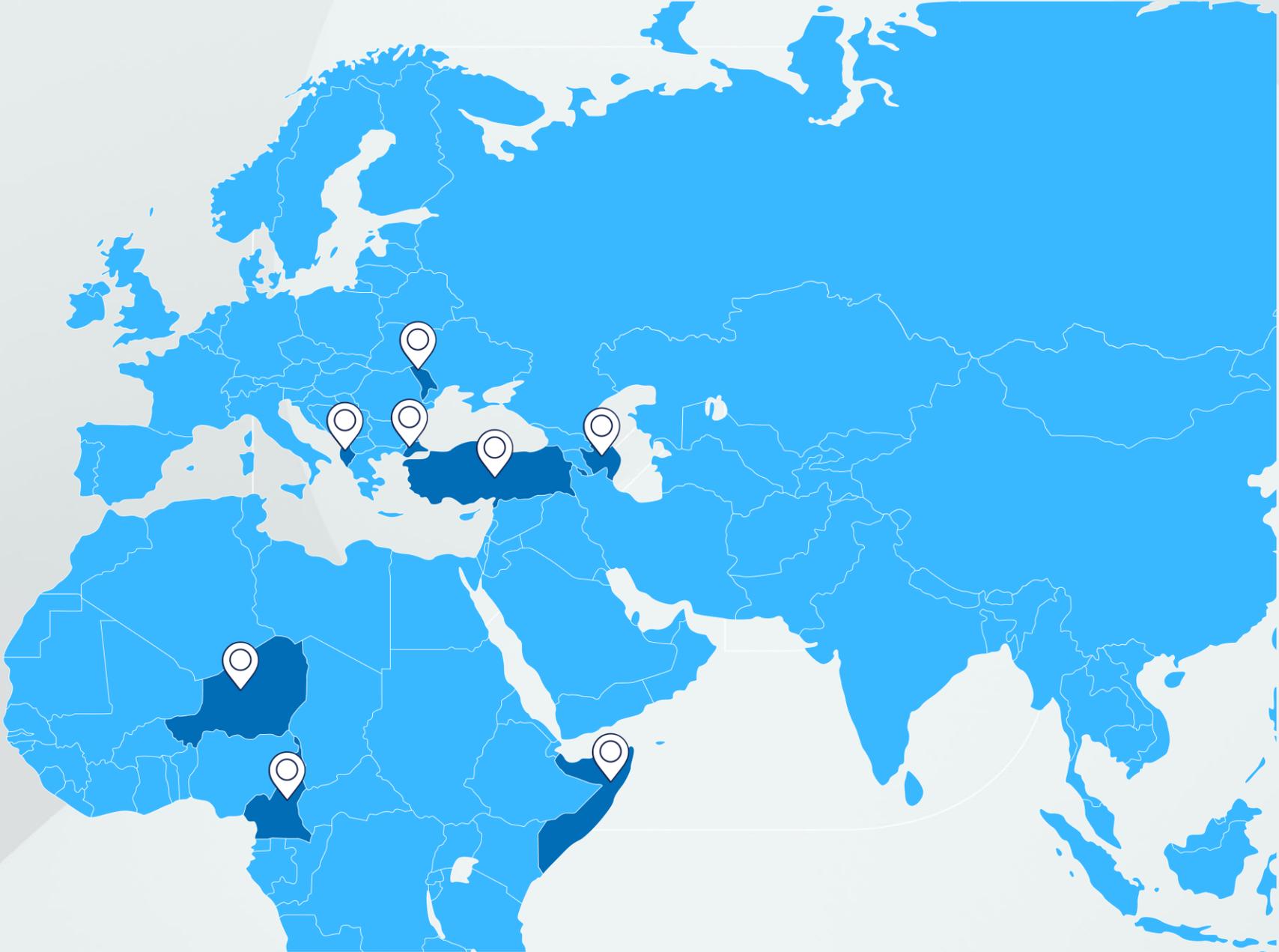
NATIONAL HEALTH
DIGITAL TRANSFORMATION PLATFORM

End-to-end digital health solutions for all institutions and citizens across the healthcare ecosystem

- Fonet provides a comprehensive digital transformation platform that encompasses all stakeholders within the healthcare ecosystem.

- Primary, secondary, and tertiary healthcare institutions, the Ministry of Health, and citizens are able to securely perform all activities through a single, fully integrated ecosystem.

- Clinical, administrative, financial, and governance-related healthcare processes are managed end to end through the platform.

- The system is designed with a strong focus on data security, compliance with national and international standards, and advanced interoperability capabilities.

- Fonet delivers software, system infrastructure, and healthcare technologies through a single, unified point of service.

SOCIAL SECURITY INSTITUTIONS

MINISTRY OF HEALTH

HOSPITALS

On-Prem Health Cloud

CITIZENS

CENTRALIZED SYSTEMS

PHARMACIES

HEALTH INFORMATICS **SOLUTIONS**

Hospital Information Management System (HIMS)	**Laboratory Information System (LIS)**	**Radiology Information System (RIS)**	**Intensive Care Unit Management System (LIFELINE)**	**Picture Archiving and Communication System (PACS)**
Mobile Clinical Assistant (MCA)	**Operational Business Intelligence (OPIZ)**	**Smart Design and Modelling Tool (BUILDER)**	**System Management Assistant (AGENT)**	**Interhospitals Integration (H2H)**

FONeT®

HOSPITAL INFORMATION MANAGEMENT SYSTEM (HIMS)

HIMS – End-to-End Hospital Management

- All clinical, administrative, and financial processes of hospitals are managed end to end through a single platform.

- The system provides an integrated structure covering more than 70 subsystems, including clinical management, laboratory, radiology, PACS, intensive care, pharmacy, and finance.

- All patient processes, from admission to clinical data recording and tracking are conducted in accordance with standards.

- Full integration with medical devices ensures the accuracy and integrity of data.

- Hospital operations are monitored and managed in real time.

- Seamless and secure data sharing with national health information systems is ensured.

- The platform provides a reliable data infrastructure to support clinical and administrative decision-making.

FOИeT®

70+ SUBSYSTEMS, WE PROVIDE END-TO-END SOLUTIONS
FOR ALL HOSPITAL SOFTWARE REQUIREMENTS.

- Consultation Management System
- Appointment Management System
- Patient Registration/Admission M. S.
- Emergency Management System
- Polyclinic Management System
- Clinic Management System
- Laboratory Information System
- Radiology Information System
- PACS (Picture Archiving and Com. Sys.)
- Nursing Management System
- Operating Room Information System
- Pharmacy Information System
- Ketem (Cancer) Management System
- Oral and Dental Health Info. System
- Physical Therapy and Rehabilitation M.S.
- Intensive Care Management System
- Hemodialysis Management System
- Pathology Management System
- Psychologist Management System
- Oncology Management System

- Health Board Management System
- Organ and Tissue Donation M.S.
- Clinical Engineering Information System
- Information Management Statistics and R.S.
- Medical Research Management System
- Pregnancy Education Management System
- Diabetes Education Management System
- Social Services Management System
- Home Health Care Services M.S.
- Integrated Service Management System
- Decision Support Management System
- Material Resource and Inventory M.S.
- Inventory and Asset Management System
- Financial Information Management System
- Purchase Information System
- Human Resources/Payroll Information S.
- Personnel Attendance Control M.S.
- Document Management System
- Medical Record Archive Management S.
- Mobile Patient Management System

- Device Tracking Management System
- Medical Device Calibration and Quality Control M.S.
- Quality Management System
- Quality Indicator Management System
- Dietical Management System
- Blood Centre Information System
- Sterilisation Information System
- Laundry Management System
- Occupational Health and Safety M.S.
- LCD/Screen Information and Queue M.S.
- Kiosk Management System
- SMS Management System
- Technical Service Management System
- Central Computer Management System
- Process Management System
- Medical Waste Management System
- Dynamic Medical/Administrative Module Design S.
- Subscription and Meter Tracking Module
- Mobile Physician Practice Management System
- Online Examination Module (Displayed)

LABORATORY
INFORMATION SYSTEM (LIS)

- The system manages all laboratory processes end to end, from test requests and sample reception to processing on devices, result generation, reporting, and archiving.

- Fonet LIS is a laboratory information system that ensures laboratory processes in healthcare institutions are fully integrated with the Hospital Information Management System.

- Full integration with medical devices allows results to be transferred to the system securely, promptly, and accurately.

- Barcoded, automated, and paperless workflows ensure accurate sample collection while minimizing human errors

- System provides physicians and patients with secure, seamless, and historical access to laboratory results.

- Internal quality control processes are supported with Levey-Jennings charts and Westgard rules, enabling the early detection of systematic errors.

- Through integrated management of inventory and consumables, it ensures the sustainability and efficiency of laboratory operations.

FONET

PICTURE ARCHIVING and
COMMUNICATION SYSTEM (PACS)

- Fonet PACS is an integrated imaging and archiving platform developed to manage medical images, tailored to the needs of radiology departments and clinical units.

- It enables the secure, rapid, and standards-compliant creation, storage, and sharing of radiological images.

- With high processing capacity and rapid data transmission, it delivers uninterrupted performance even under heavy clinical workloads.

- Authorization, access control, and secure communication mechanisms support data security and patient privacy.

- Intelligent imaging and adaptive hanging protocols provide clinical assessment capabilities tailored to different user profiles.

- Its flexible storage architecture, fully compliant with DICOM and HL7 standards, enables seamless integration across institutions.

- Advanced 2D and 3D image processing capabilities enhance diagnostic and evaluation processes.

- With its internationally standardized architecture, it provides a scalable PACS solution suitable for global deployment.

FONET

INTENSIVE CARE UNIT
MANAGEMENT SYSTEM (LIFELINE)

- The system manages the end-to-end digital tracking and treatment processes of intensive care patients.

- Real-time monitoring and early warning mechanisms are provided based on vital signs and ICU-specific clinical scoring.

- Full integration with bedside monitors and life-support devices is ensured, independent of brand or protocol.

- A holistic assessment of clinical processes is offered through centralized monitoring of intensive care data.

- Critical clinical information is securely and instantly accessible via mobile and desktop platforms.

- The system enhances patient safety and care quality through clinical decision support and early warning mechanisms.

INTENSIVE CARE UNIT MANAGEMENT SYSTEM - **LIFELINE**
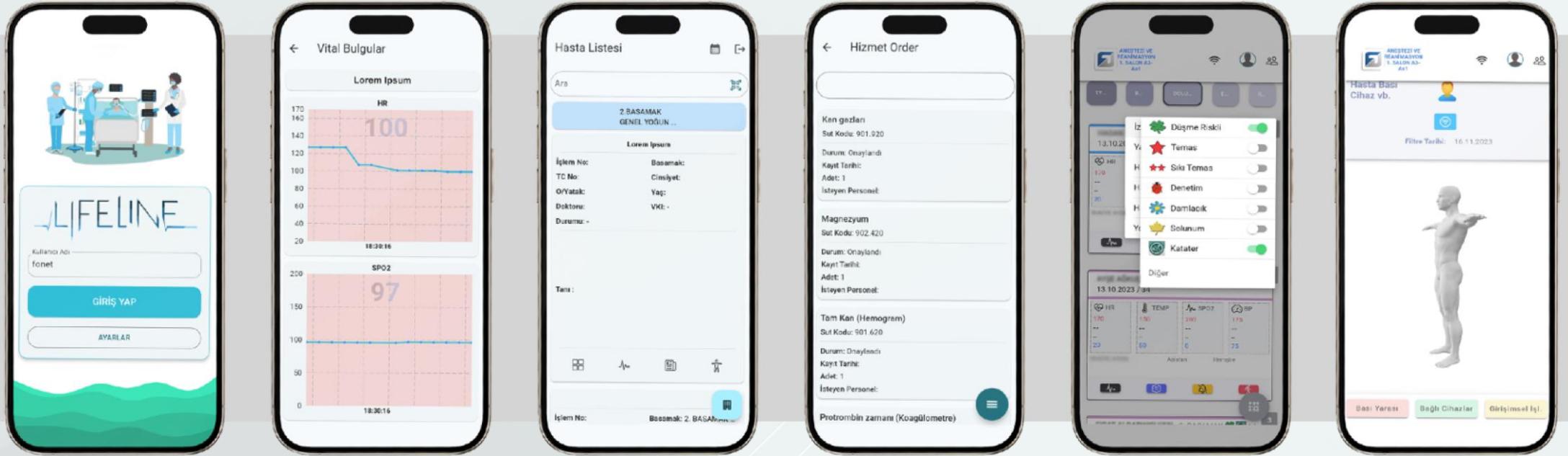
MCA - MOBILE CLINICAL ASISTANT (HIMS)
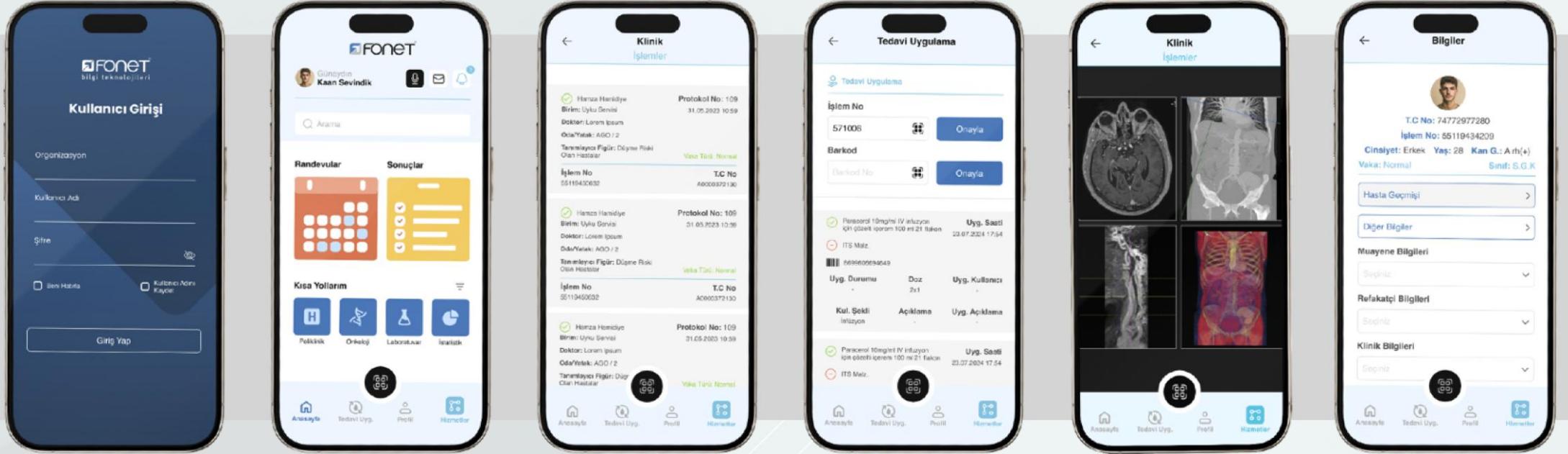
FONET HIS IN **NUMBERS**
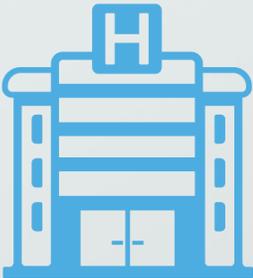
250+
HOSPITALS

122.000+
USERS
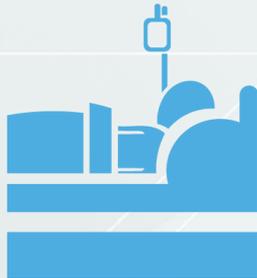
34.000+
BEDS

%20+
PUBLIC MARKET SHARE

FONET

DIGITAL HEALTH **TRANSFORMATION SOLUTIONS**

Healthcare Personnel and Healthcare Facilities Man. System

Pharmaceutical Track and Trace System

Physician Appointment System

e-Prescription and e-Pharmacy

Organ and Tissue Transplantation System

Primary Care Medical Examination Information System

Personal Health Record (PHR)

Public Health Information System

Government Laboratories Information System

Asset Management System

FONET
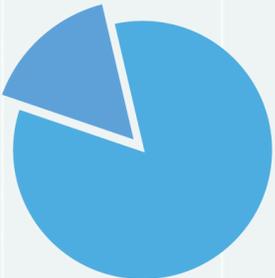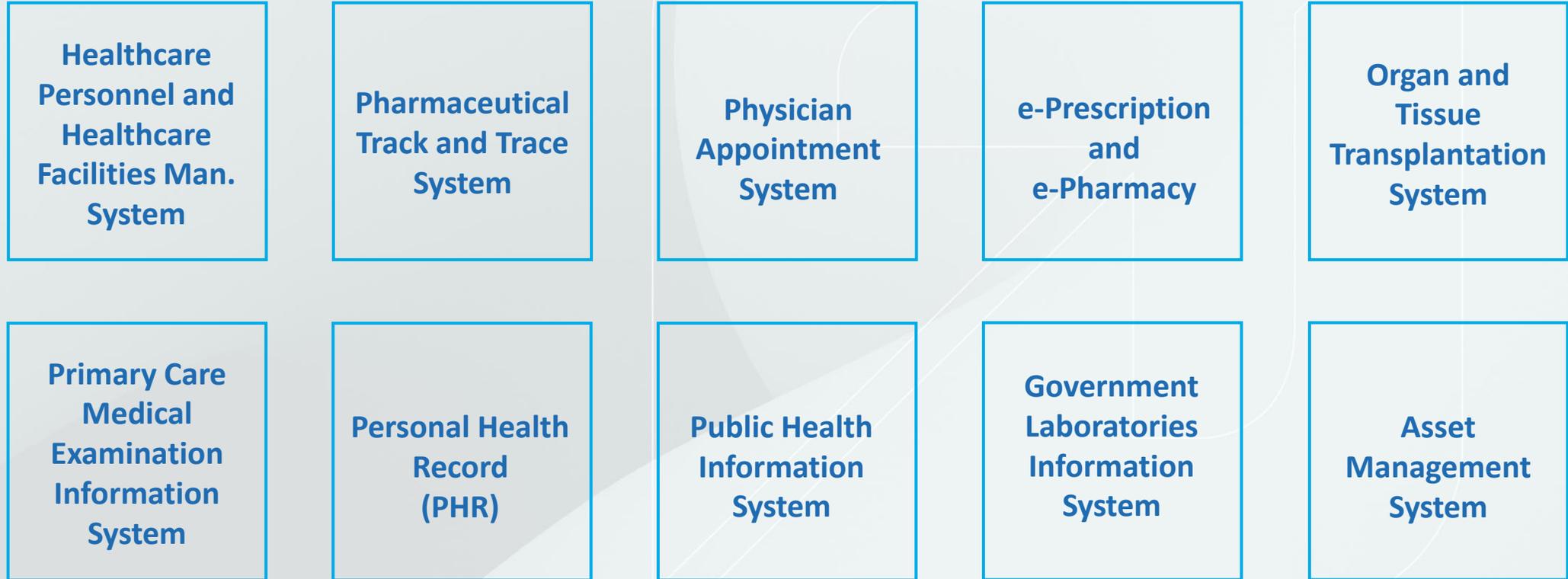
CENTRALIZED SYSTEMS and
CITIZEN PORTALS

The Core of National Health Governance

- The coordination and traceability of healthcare services at the national level is provided.

- Citizen engagement with healthcare services is enhanced.

- The effective implementation of health policies is ensured.

- The sustainable management of public health is enabled.

- Data standards and security through centralized systems are ensured.

- A reliable data infrastructure for national decision support mechanisms is established.

FONET

HEALTHCARE PERSONNEL and
HEALTHCARE FACILITIES MANAGEMENT SYSTEM

National-Level Centralized Healthcare Resource Management

- Through this nationwide system, all information regarding healthcare personnel and healthcare facilities is centrally managed

- Comprehensive and up-to-date records are maintained for all healthcare personnel, including their education, certificates, and affiliated institutions.

- All processes for healthcare facilities, including licensing, openings, inspections, enforcement actions, support, incentives, and closures, are carried out efficiently and traceably in accordance with relevant regulations.

FONET

PRIMARY CARE
MEDICAL EXAMINATION INFORMATION SYSTEM

Full Integration and Centralized Management: Through a fully integrated structure connecting family physicians, community health centers, and relevant national systems, primary care services are managed comprehensively via a single platform.

Patient Registration, Appointment, and Process Tracking: Patient registration, appointments, referrals, and application processes are centrally monitored, ensuring service continuity and traceability.

Examination and Clinical Process Management: Examination records, diagnoses, treatments, and clinical evaluation data are digitally managed in accordance with standards and securely accessed by authorized users.

Prescription and Medication Management: Electronic prescription processes, medication usage, and reimbursement mechanisms are fully integrated to enhance patient safety and process accuracy.

Preventive Health and Monitoring Services: Vaccinations, pediatric monitoring, chronic disease follow-up, and periodic health checks are systematically planned and tracked.

Data-Driven Decision Support and Reporting: Clinical and administrative data related to primary care services are made analyzable and reportable to support informed decision-making.

Service Efficiency and Resource Optimization: Digitalization reduces workload, optimizes resource utilization, and enhances the overall effectiveness of primary healthcare services.

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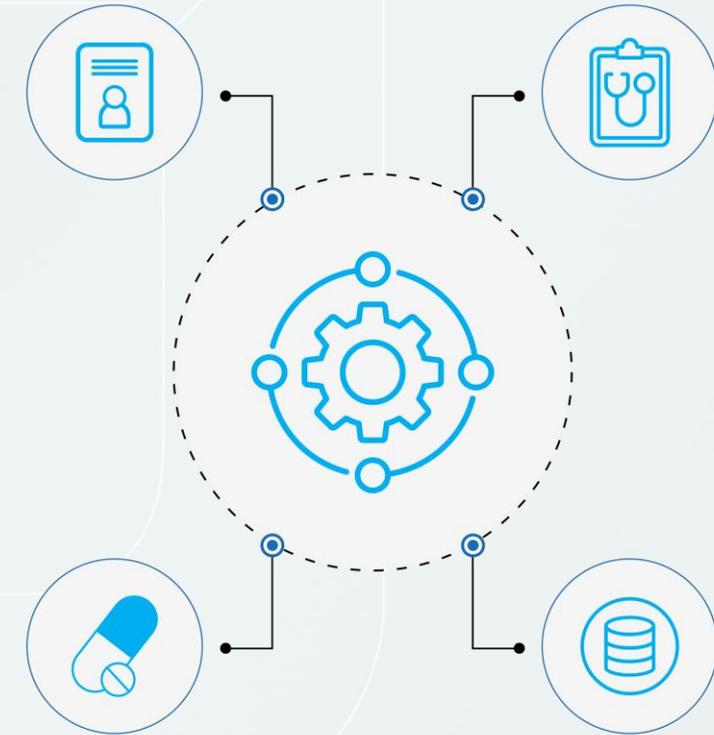
PHARMACEUTICAL
TRACK and TRACE SYSTEM

National-Level Medication Safety and Traceability

- The system monitors the licensing, production, distribution, and consumption processes of medications.

- Full traceability and record security are ensured.

- The system facilitates counterfeit medication control and establishes a secure supply chain.

- It optimizes inventory management and recall processes.

- It enhances the control and transparency of public expenditures.

- It ensures continuous compliance with national medication policies.

FONET

e-Prescription
e-Pharmacy

Safe Medication Management in the Healthcare System

- Prescriptions are created and managed digitally in a secure, unique, and traceable manner.

- Prescription contents are verified using barcode and QR code technologies, and generic medication processes are tracked through the system.

- Patient safety is enhanced by eliminating errors originating from paper-based and handwritten processes.

- For pharmacies, prescription viewing, inventory tracking, and reimbursement processes are carried out efficiently according to defined rules.

FONET
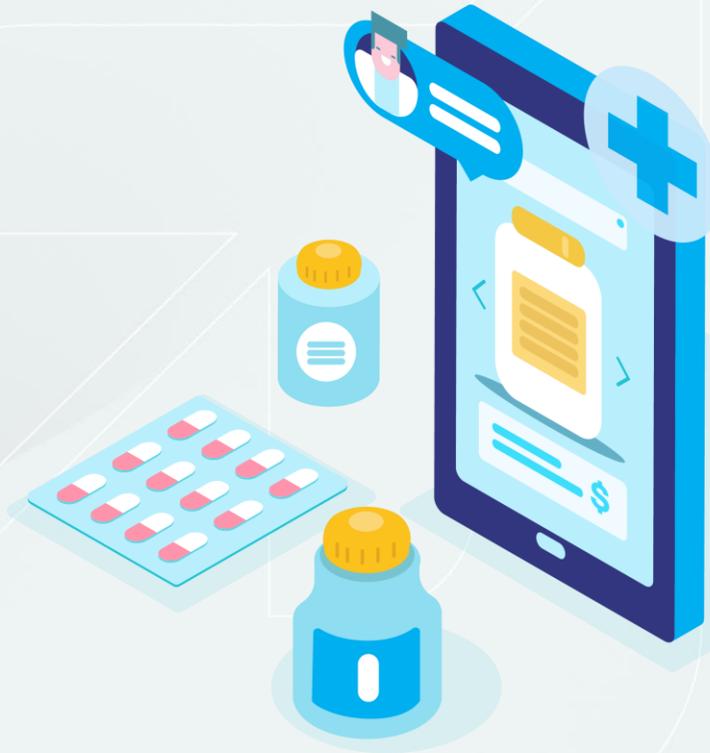
PERSONAL
HEALTH RECORD (PHR)

Patient-Centered Healthcare

- PHR provides citizens with secure and uninterrupted access to their health records across all healthcare facilities via mobile and web channels.

- It enables holistic monitoring of all health data related to consultations, tests, and treatments from a single centralized platform.

- It enables citizens to securely access their personal health history with controlled permissions.

- The system ensures rapid and uninterrupted access to health information through mobile and web platform access.

- By enabling access to patients' previous consultations, tests, and treatment records, it facilitates continuous clinical follow-up.

- It guarantees data integrity and continuity by operating in full integration with national health information systems.

FONET

SOCIAL SECURITY **SOLUTIONS**

End-to-end Social Security Solutions

Process Management System

Contract Management System

Inspection Information System

Workforce Management System

Employment Management System

FONET®
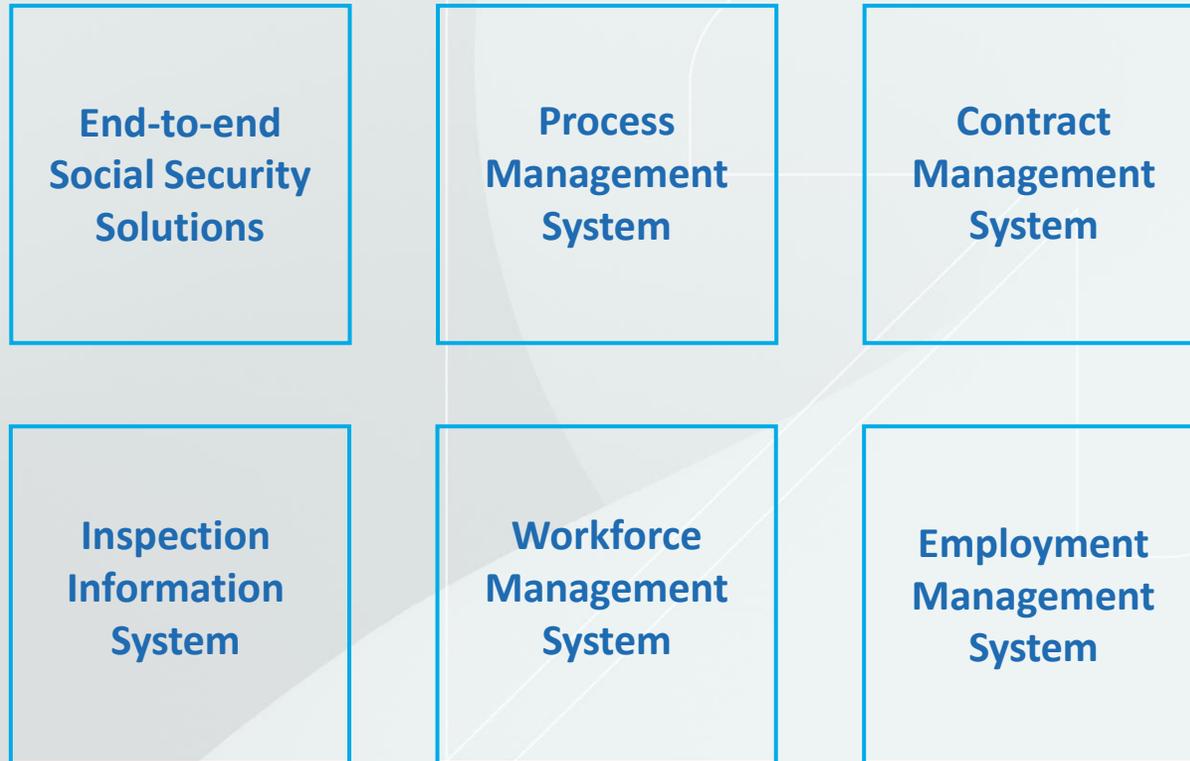
INSURANCE and
SOCIAL SECURITY SOLUTIONS

Insurance and Social Security Solutions: Citizen-Centric Digital Social Security Management

- Healthcare and insurance processes are managed digitally for citizens and beneficiaries.

- It reduces bureaucracy and ensures resource efficiency in insurance processes.

- Monitoring, analysis, and reporting are provided for workforce-related purposes.

- Social aid, foster care, and adoption processes are supported in compliance with regulations.

FONET

ADVANTAGES OF
FONET SOLUTIONS

Platform Independence

Database Independence

Cloud Support Saas

Full Integration with 3rd Party Systems and Devices
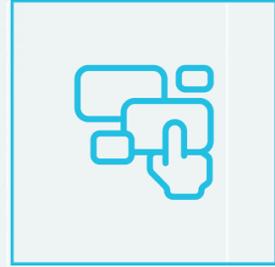
User-friendly Interfaces

Service Oriented Architecture

Modular Structure
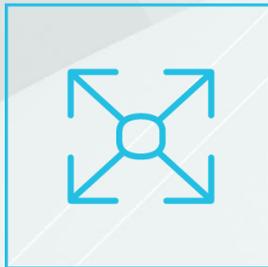
Expandability

Mobile Support

Multi-language Support

FONET

OUR SOFTWARE **ARCHITECTURE**

PRESENTATION LAYER

React · Ext JS
jQuery · Java
HTML5 · CSS3 · JavaScript

APPLICATION LAYER

GlassFish · ORACLE WebLogic · WildFly · NetBeans

REPORTING

JasperReports
DynamicReports
free and open source Java reporting tool

DATA LINK LAYER

PostgreSQL · ORACLE
Microsoft SQL Server · MySQL

CI / CD

Maven · sonarqube

LOG & MONITORING

graylog

FONET®

MODERN TECHNOLOGY and
ACCESSIBILITY

Web-Based and Mobile Applications

- The web-based platform requires no additional licenses or installation.

- It ensures easy access and user-friendly experience for all users.

- Mobile applications offer support for both Android and iOS.

- High performance and user experience are prioritized.

- Systems allow secure access from any device.

- The platform delivers a flexible and scalable digital experience.

- The system provides multilingual support on both web and mobile platforms.
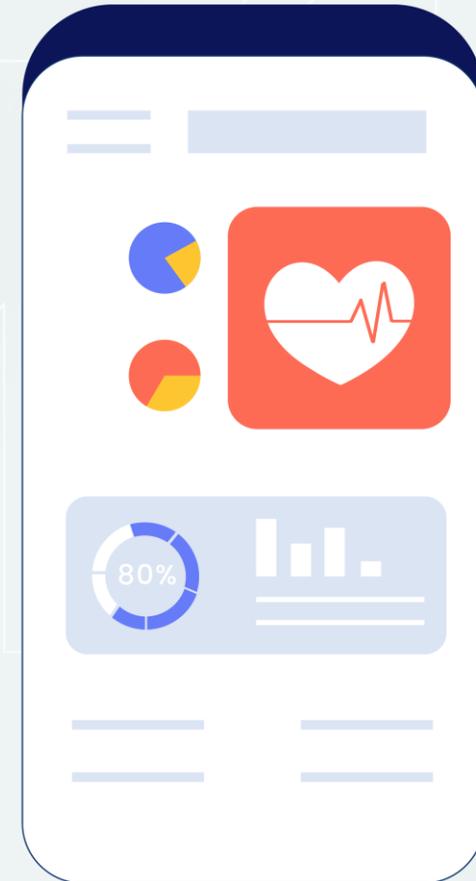
FONET

HARDWARE and INFRASTRUCTURE
COMPETENCE

Fonet's End-to-End Infrastructure and Hardware Solutions

Data Center and Server Infrastructure: Fonet provides data center and server infrastructures designed with a national data management approach, prioritizing high availability, business continuity, and data security.

Network and Communication Infrastructure: It designs and implements network infrastructures that enable secure, scalable, and uninterrupted data transmission between healthcare facilities and centralized systems.

Medical Device Integration: Full integration with laboratory, imaging, intensive care, and other clinical devices ensures accurate and real-time transfer of clinical data to the system.

Modular and Sustainable Infrastructure: Modular, long-term sustainable architectures allow rapid adaptation for new facilities and infrastructure expansion needs.

Integrated Health Platform Approach: By integrating hardware, infrastructure, and software solutions, it creates an end-to-end enterprise digital health platform.

FONET

ACHIEVEMENTS and
VALUE

Fonet Digital Health Platform – End-to-End Solution

- Fonet provides end-to-end digital health solutions encompassing all healthcare stakeholders nationwide.

- Clinical, administrative, and financial processes related to healthcare services are managed through a single, integrated platform.

- By addressing software, hardware, and infrastructure holistically, it creates a sustainable digital health ecosystem.

- Real-time, secure, and accurate data generation supports decision-making and health policy processes.

- Citizens are provided secure access to healthcare services and their health history via mobile and web platforms.

- Its scalable architecture enables long-term digital transformation aligned with the national health vision.

OUR **DOMESTIC REFERENCES**

ANKARA
SBU GULHANE TRAINING AND RESEARCH HOSPITAL

- 1.250 Beds
- 7.500+ Daily Patients
- 4.500+ Users

ANKARA
ONCOLOGY TRAINING AND RESEARCH HOSPITAL

- 60 Beds
- 5.000+ Daily Patients
- 2.000+ Users

ISTANBUL
KOŞUYOLU HIGH SPECIALIZATION TRAINING AND RESEARCH HOSPITAL

- 465 Beds
- 2.000+ Daily Patients
- 1.500+ Users

HARRAN UNIVERSITY
FACULTY OF MEDICENE RESEARCH AND APPLICATION HOSPITAL

- 680 Beds
- 2.500+ Daily Patients
- 1.400+ Users

HATAY
PUBLIC HOSPITALS

- 14 Hospitals
- 2.400 Beds
- 32.000+ Daily Patients
- 8.500+ Users

GÜLHANE FACULTY OF DENTAL MEDICINE
HEALTH PRACTICE AND RESEARCH CENTER

- 135 Dental Units
- 1.000+ Daily Patients
- 500+ Users

ŞANLIURFA
PUBLIC HOSPITALS

- 16 Hospitals
- 2.800 Beds
- 45.000+ Daily Patients
- 10.000+ Users

SAMSUN
PUBLIC HOSPITALS

- 25 Hospitals
- 2.800 Beds
- 35.000+ Daily Patients
- 12.500+ Users

SİVAS
PUBLIC HOSPITALS

- 9 Hospitals
- 1.250 Beds
- 13.000+ Daily Patients
- 4.000+ Users

AYDIN
PUBLIC HOSPITALS

- 15 Hospitals
- 2.300 Beds
- 20.000+ Daily Patients
- 10.000+ Users

KAHRAMANMARAŞ
PUBLIC HOSPITALS

- 13 Hospitals
- 1.840 Beds
- 17.500+ Daily Patients
- 9.000+ Users

MARDİN
PUBLIC HOSPITALS

- 12 Hospitals
- 1.350 Beds
- 16.000+ Daily Patients
- 7.000+ Users

ESKİŞEHİR
PUBLIC HOSPITALS

- 3 Hospitals
- 900 Beds
- 5.000+ Daily Patients
- 3.500+ Users

DENİZLİ
PUBLIC HOSPITALS

- 13 Hospitals
- 1.650 Beds
- 18.500+ Daily Patients
- 7.000+ Users

DİYARBAKIR
PUBLIC HOSPITALS

- 18 Hospitals and ADSM
- 2.678 Beds
- 41.000+ Daily Patients
- 14.500+ Users

DÜZCE
PUBLIC HOSPITALS

- 7 Hospitals
- 420 Beds
- 6.000+ Daily Patients
- 1.500+ Users

UŞAK
PUBLIC HOSPITALS

- 4 Hospitals
- 950 Beds
- 8.000+ Daily Patients
- 6.500+ Users

BATMAN
PUBLIC HOSPITALS

- 8 Hospitals
- 1.155 Beds
- 16.000+ Daily Patients
- 3.000+ Users

CITY HOSPITAL **PROJECTS**

Our references of city hospitals managed end-to-end with our Hospital Information Management system;

Fonet Information Technologies has been preferred by many institutions with its knowledge and experience in city hospitals projects carried out with the **PPP model**.

ANTALYA
CITY HOSPITAL

- 1.400 Beds
- 12.000+ Daily Patients
- 5.000+ Users

BURSA
CITY HOSPITAL

- 1.355 Beds
- 10.000+ Daily Patients
- 4.000+ Users

FONET

OUR **INTERNATIONAL REFERENCES**

AZERBAIJAN
DTX
HOSPITAL

- 300 Beds
- 300+ Daily Patients
- 290+ Users

TURKISH REPUBLIC OF NORTHERN CYPRUS

- 24 Hospitals
- 1.234 Beds
- 2.200+ Daily Patients
- 1.968+ Users

AZERBAIJAN
BAKU
MEDICAL PLAZA

- 250 Beds
- 950+ Daily Patients
- 400+ Users

AZERBAIJAN
INTERNATIONAL
MEDICAL CENTRE-2

- 78 Beds
- 15 Daily Patients
- 34 Users

FONET

NIGER
NIGER-TURKEY FRIENDSHIP HOSPITAL

- 44 Beds
- 200+ Daily Patients
- 80+ Users

ALBANIA
SPITALI REGIONAL MEMORIAL FIER

- 150 Beds
- 250 Daily Patients
- 300 Users

SOMALIA
MOGADISHU TRAINING AND RESEARCH HOSPITAL

- 300 Beds
- 300+ Daily Patients
- 290+ Users

MOLDOVA
MEDPARK INTERNATIONAL HOSPITAL

- 110 Beds
- 300+ Daily Patients
- 500+ Users

FONeT

OUR DIGITAL TRANSFORMATION PROJECT IN THE TRNC

In the TRNC, our 35+ software systems provide end-to-end digital services for healthcare, social security, and social assistance to all citizens across the country.

Digital Health Transformation Solutions

- Healthcare Personnel And Healthcare Facility Management System
- Asset Management System
- Pharmaceutical Track and Trace System
- e-Prescription & e-Pharmacy
- Physician Appointment System
- Personal Health Record System
- Public Health Information System
- Emergency Health Management System
- Organ and Tissue Transplantation System
- Government Laboratories Information System
- Assisted Reproduction Information System
- E-Referral

Social Security, Family, and Social Assistance Solutions

- Process Management System
- Contract Management System
- Inspection Information System
- Workforce Management System
- Employment Management System
- Denunciation Management System
- Social Assistance System
- Information System for Disadvantaged Children
- Social Services Centers System

FONET

OUR SUBSIDIARY

PİDATA BİLİŞİM TEKNOLOJİLERİ A.Ş. was established in 2018 to develop projects and invest in information technologies beyond Health Informatics.

R&D PROJECTS

- Professional/Experienced R&D Team
- Process- and Product-Oriented Project Management
- National and International Project Experience

SOFTWARE PROJECTS

- End-to-End 100% Locally Developed ERP Projects
- Industry-Independent Software Projects
- National and International Project Experience

PAAS/SAAS SERVICES

- Cloud Solutions
- Cloud-Based Software Services
- Cloud-Based Mobile Services

TALES ERP

Our subsidiary PİDATA has developed TALES ERP, which is used by corporate clients across multiple sectors, including defense, IT, services, public sector, and construction.

TALES ERP is an integrated, next-generation Enterprise Resource Planning solution developed with modern technologies to meet the needs of both public institutions and private enterprises.

TALES ERP combines various processes into a single platform, including business tracking and project management, HR management, sales and marketing management, customer relationship management, and help desk management.

TALES ERP ensures business processes are easier, more efficient, sustainable, faster, and cost-effective.

PiDATA
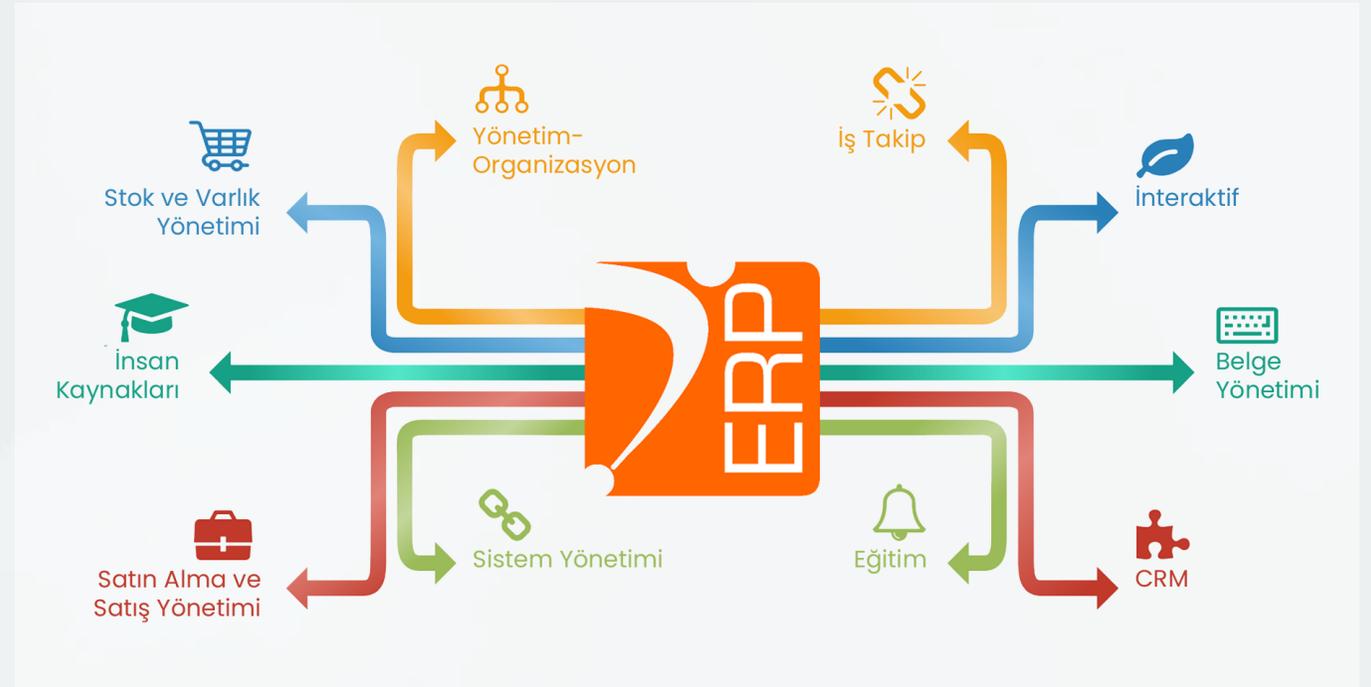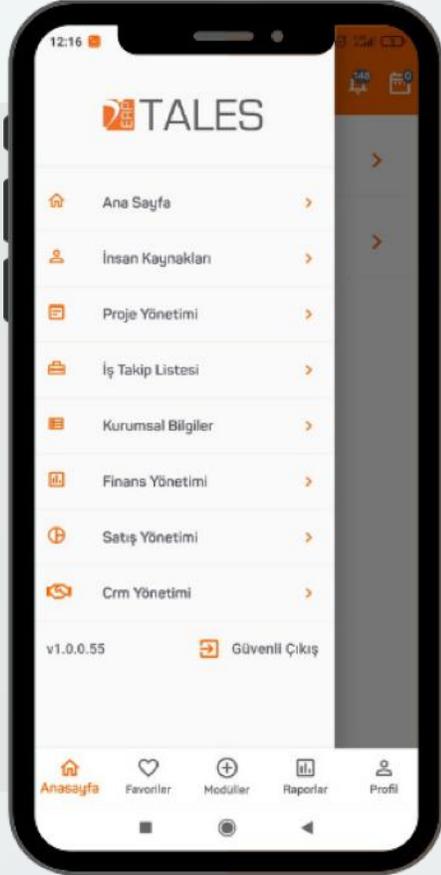
HR

Manage HR tasks directly from mobile.

E-DIRECTORY

View, call, and message your customers and company contacts.

PROJECT MANAGEMENT

Track your project processes.

FINANCE MANAGEMENT

Process your payment transactions.

TASK MANAGEMENT

Organize tasks and manage progress with Stop/Start.

SALES MANAGEMENT

Keep track of your Sales and Tender processes.

NOTIFICATION

Get your notifications in your mobile instantly.

CRM

Keep track of meetings and visits to your clients.

FONET

Our software included within TALES ERP:

- TASK MANAGEMENT SYSTEM
- PROJECT MANAGEMENT MODULE
- CRM
- SALES MANAGEMENT
- E-OFFICE MANAGEMENT
- QUALITY MANAGEMENT
- DOCUMENT MAN. & DIGITAL ARCHIVE
- TENDER & CONTRACT MANAGEMENT

- INVENTORY & ASSET MAN. SYSTEM
- PROCUREMENT MANAGEMENT
- PROPERTY INFORMATION MANAGEMENT
- HUMAN RESOURCES
- TRAINING MANAGEMENT SYSTEM
- PIDEA
- TALES SERVICE
- TALES ONLINE

FINANCIAL INDICATORS

CAPITAL STRUCTURE

Public Offering Date : 27-28 April 2017

Paid-in Capital : 936.000.000,00 TL

Number of Shares : 936.000.000,00

Free Float Ratio : % 61,65

Stock Market Code : FONET

ISIN Code : TREFONT00028

Market & Index Information : BIST MAIN/ BIST ALL SHARES-100/ BIST ALL SHARES / BIST INFORMATION / BIST TECHNOLOGY / BIST ANKARA / BIST MAIN / BIST PARTICIPATION ALL / BIST 500 / BIST PARTICIPATION 100

Capital Structure

Public Shares
% 61,65

Abdülkerim Gazen
% 38,35

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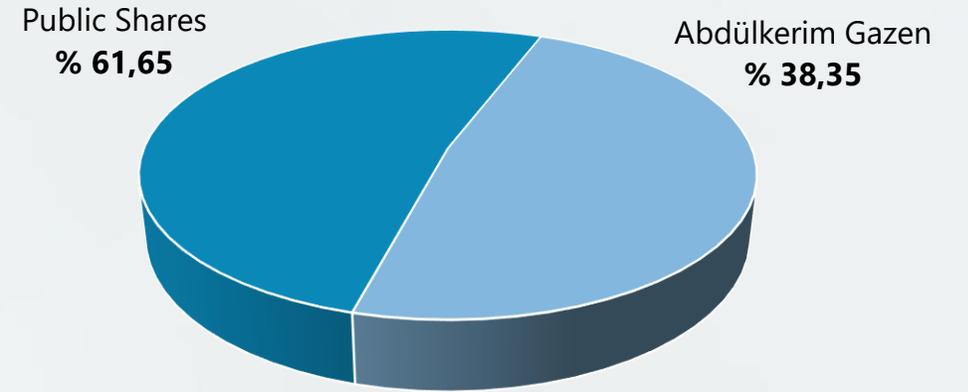
EXECUTIVE SUMMARY

| Income and Net Profit Performance | 2025 was a year of strong financial results.
Net sales revenues increased by 36% year-on-year, reaching TL 855 million.
Net profit reached TL 222,8 million, representing a 13% year-on-year increase. |

| Financial Performance | With our high value-added projects, EBITDA increased by 86% year-on-year, to reaching TL 378 million, resulting in an EBITDA margin of 44,21%. |

| Indebtedness | Low leverage indicates that the company has strong borrowing capacity, and the Net Debt/ EBITDA and Net Debt/Equity ratios point to a positive outlook.
In 2025, a net cash surplus of TL 106,7 million was generated. |

| Expectation | In 2026, excluding IAS 29, revenue growth is targeted in the range of 60–70%, with a net profit margin of 30–40% and an EBITDA margin of 40–50%. |

The figures presented have been adjusted for inflation in accordance with IAS 29.

SUMMARY BALANCE SHEET and INCOME STATEMENT (Mn TL)

SUMMARY BALANCE SHEET	2024	2025	Change
Cash and Cash Equivalents	41	120	193%
Financial Investments	9	39	333%
Trade Receivables	57	127	123%
Property, Plant and Equipment	65	87	34%
Intangible assets	1.236	1.326	7%
Total Assets	1.579	1.842	17%
Total Liabilities	109	151	39%
Total Equity	1.470	1.691	15%
Total Resources	1.579	1.842	17%
Equity / Total Resources Rate	0,93	0,92	-1%

In 2025;

Total resources increased by 17%, reaching TL 1.842 million,
Total equity increased by 15%, reaching TL 1.691 million and
Net profit for the period increased by 13%, reaching TL 222,8 million.

SUMMARY INCOME STATEMENT	2024	2025	Değişim
Sales Revenue	629	855	36%
Gross Profit	174	338	94%
Operating Profit	129	282	119%
Net Profit	196,6	222,8	13%
EBITDA	202,7	378	86%
EBITDA Margin	32,24	44,21	37%
Earnings Per Share	0,21	0,24	14%

In 2025;

Sales revenue grew by 36%, reaching TL 855 million, while
EBITDA rose by 86% year-on-year to TL 378 million TL.
The EBITDA margin was 44,21%.

The figures presented have been adjusted for inflation in accordance with IAS 29.

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NET FINANCIAL POSITION (Mn TL) vs RATIOS (%)

NET CASH POSITION	2024	3Q2025	2025
Cash and cash equivalents	41	24	120
Financial Investments	9	17	39
Other Receivables	1,4	1,6	1,5
Short-term Financial Liabilities	17,3	10,7	40,9
Long-term Financial Liabilities	13,9	16,4	12,9
Net Financial Position	20,2	15,5	106,7
Equity	1.470	1.511	1.691
Enterprise Value	2.394,7	2.287,1	2.504,7
Net Debt / Equity	0,01	0,01	0,06
Net Debt / EBITDA	0,10	0,07	0,28
EBIDTA	202,7	211,7	378

LIQUIDITY RATIOS	2023	2024	2025
Current Ratio	0,82	1,24	2,34
Quick Ratio	0,78	1,24	2,34
Cash Ratio	0,23	0,56	1,29

FINANCIAL STRUCTURE RATIOS	2023	2024	2025
Leverage Ratio	0,08	0,07	0,08
Financing Ratio	11,29	13,46	11,22
Debt / Equity Ratio	0,09	0,07	0,09

MARGINS	2023	2024	2025
Gross Operating Profit Margin	25,90	27,60	39,49
EBIDTA Margin	30,50	32,24	44,21
Net Profit Margin	10,10	31,26	26,00

PROFITABILITY RATIOS	2023	2024	2025
Return on Assets	0,20	0,12	0,12
Return on Equity	0,22	0,13	0,13

The figures presented have been adjusted for inflation in accordance with IAS 29.

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NET PROFIT (Mn TL)

Net profit increased by 13% year-on-year, reaching TL 222,88 million.

| Sales | Cost of Sales | Oper. Expense | Other Income | Invest. Income | Fin. Income | Tax | Net Profit |

855 — -517,3 — -107,8 — 52,4 — 10 — -37,52 — -31,9 — 222,88

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FINANCIAL INDICATORS (TL)

Revenue from sales, driven by new business and renewed contracts with existing customers, increased by 36% year-on-year, reaching TL 855 million. EBITDA rose by 86%, while net profit increased by 13%, with an EBITDA margin of 44,21%.

Sales Revenue
- 2023: 360.678.999
- 2024: 629.009.691 (%74)
- 2025: 855.070.469 (%36)

Net Profit
- 2023: 214.702.447
- 2024: 196.651.641 (%-8)
- 2025: 222.880.797 (%13)

EBITDA
- 2023: 105.787.026
- 2024: 202.781.814 (%92)
- 2025: 378.008.331 (%86)

The figures presented have been adjusted for inflation in accordance with IAS 29.

FONET

OPERATING PROFIT – R&D – EQUITY (TL)

Our company maintained a strong equity structure in the 2025 year-end financials, with equity representing 92% of total resources. Operating profit rose by 119%, reaching TL 282 million.
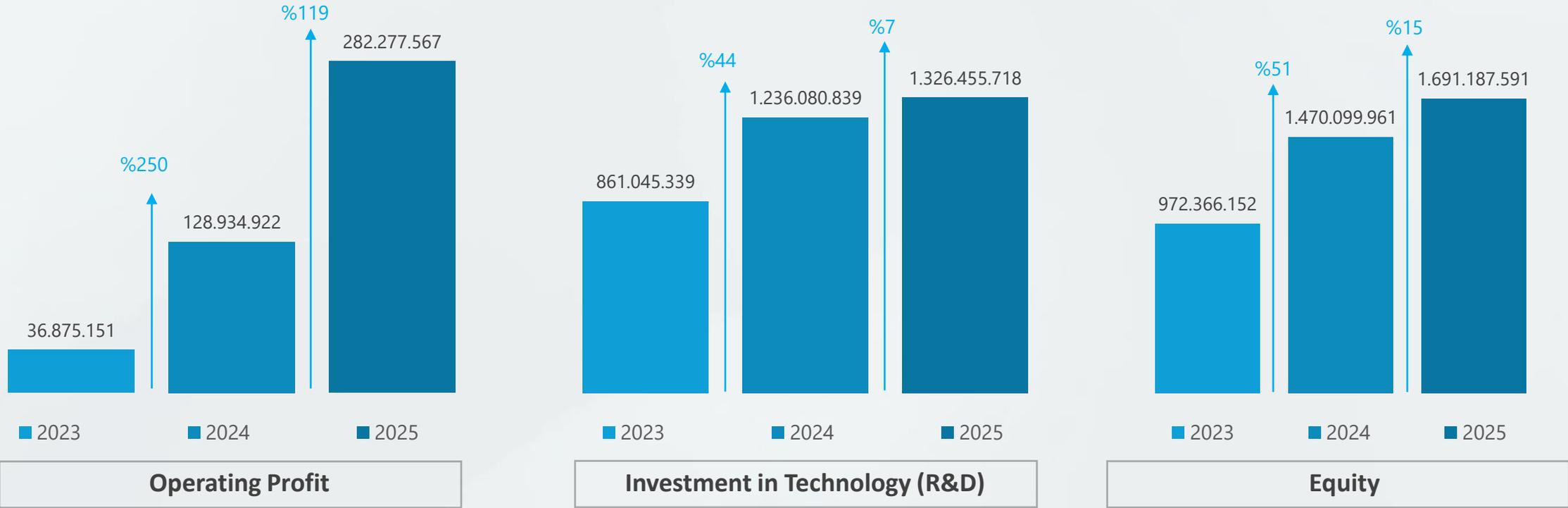
The figures presented have been adjusted for inflation in accordance with IAS 29.

OPEX – CAPEX Yearly (TL)
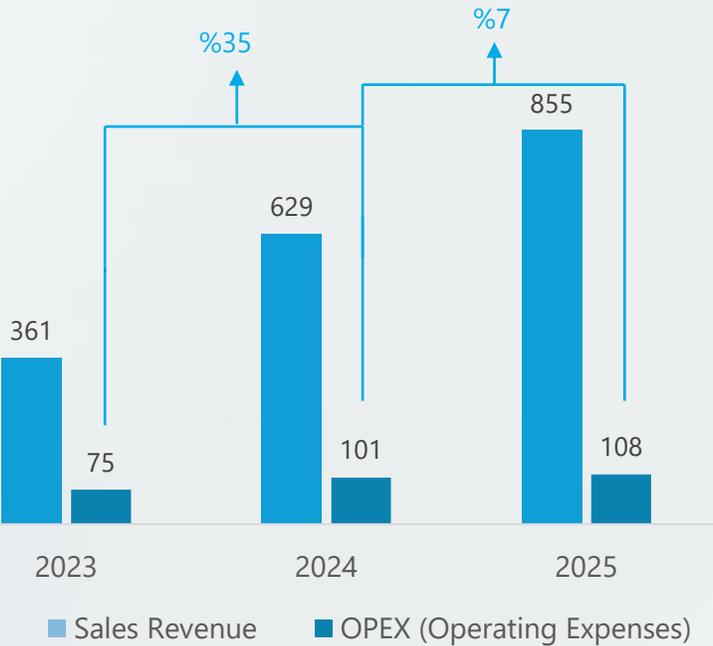
OPEX (Operating Expenses)
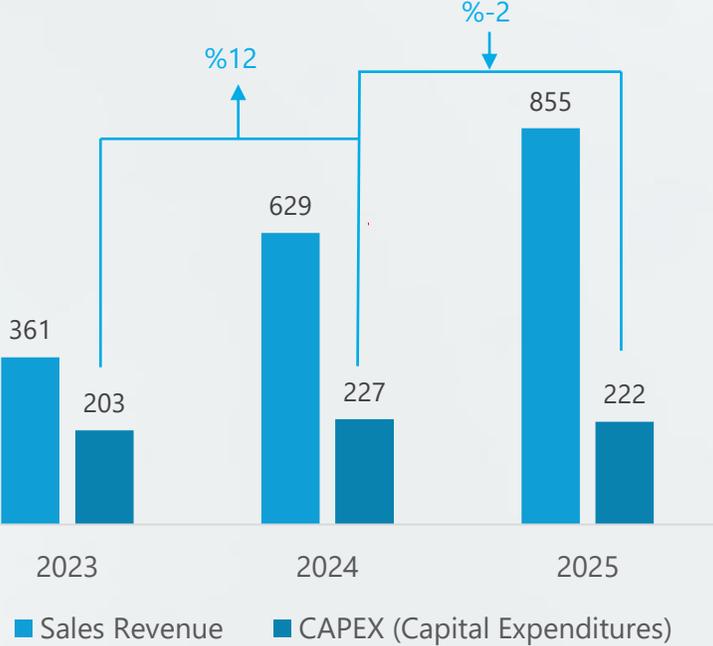
Sales Revenue — OPEX (Operating Expenses)

	2023	2024	2025
Sales Revenue	361	629	855
OPEX	75	101	108

%35   %7

CAPEX (Capital Expenditures)

Sales Revenue — CAPEX (Capital Expenditures)

	2023	2024	2025
Sales Revenue	361	629	855
CAPEX	203	227	222

%12   %-2

The figures presented have been adjusted for inflation in accordance with IAS 29.

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EARNING PER SHARE

Historical View of Company Share Price
01.01.2025 - 31.12.2025

Earning Per Share

| 2023 | 2024 | 2025 |
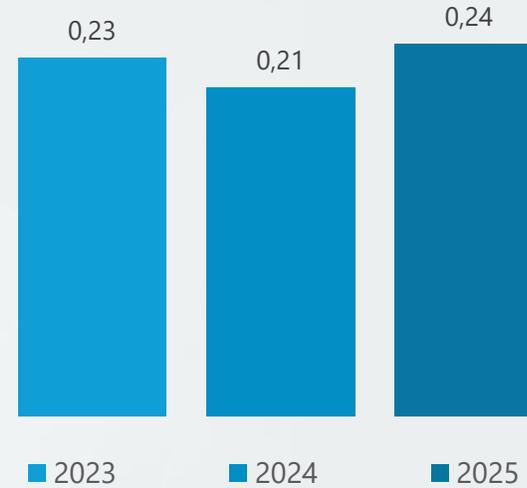
FINANCIAL INDICATORS

NOT ADJUSTED FOR INFLATION UNDER IAS29

FİNANCIAL INDICATORS (TL)

Revenue from sales, driven by new business and renewed contracts with existing customers, increased by 78% year-on-year, reaching TL 855 million. EBITDA rose by 144%, while net profit increased by 48%, with an EBITDA margin of 44.21%.
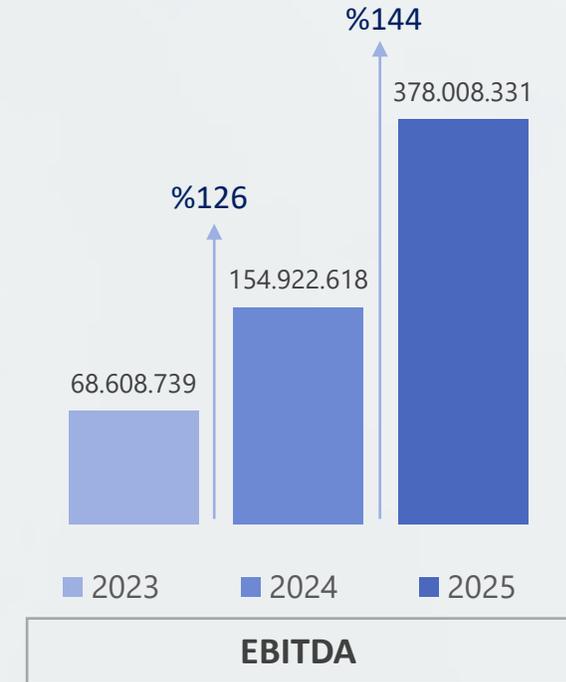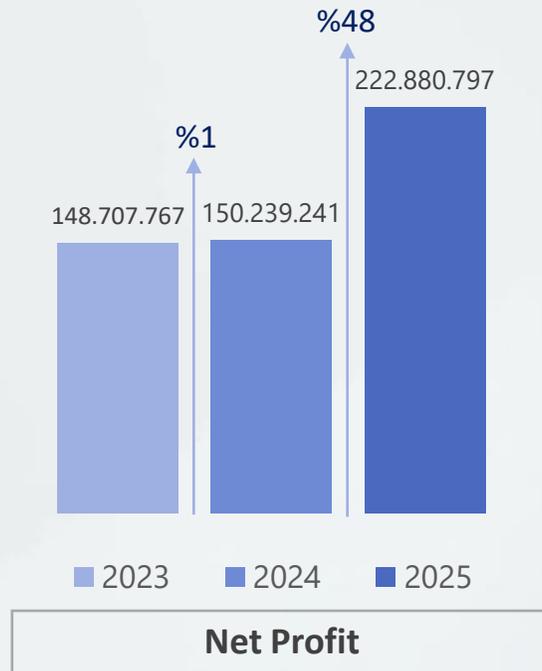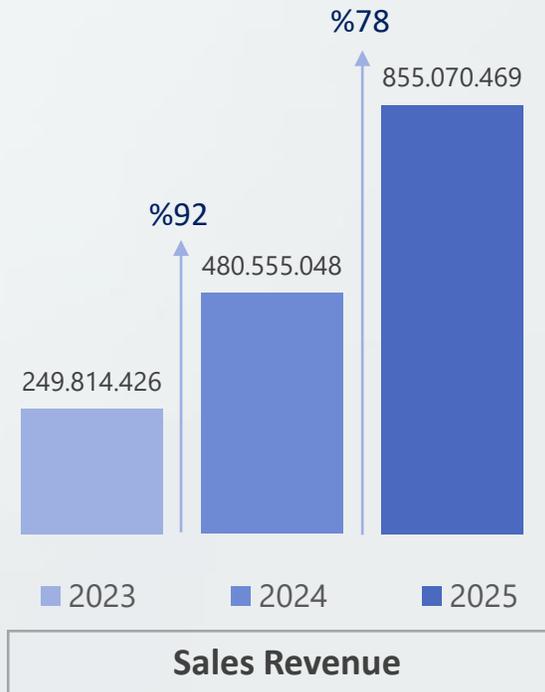
The figures presented are not adjusted for inflation under IAS 29.

NET PROFIT (TL) Margin (%) - EBITDA (TL) Margin (%)

Datas not adjusted for IAS 29

Net Profit
- 2023: 148.707.767
- 2024: 150.239.241 (%1)
- 2025: 222.880.797 (%48)

Net Profit Margin
- 2023: 0,60
- 2024: 0,31
- 2025: 0,26

EBITDA
- 2023: 68.608.739
- 2024: 154.922.618 (%126)
- 2025: 378.008.331 (%144)

EBITDA Margin
- 2023: 0,27
- 2024: 0,32
- 2025: 0,44

The figures presented are not adjusted for inflation under IAS 29.

FONET

OPERATING PROFIT – R&D – EQUITY (TL)

Our company maintained a strong equity structure in the 2025 year-end financials, with equity representing 92% of total resources. Operating profit rose by 120%, reaching TL 282 million.
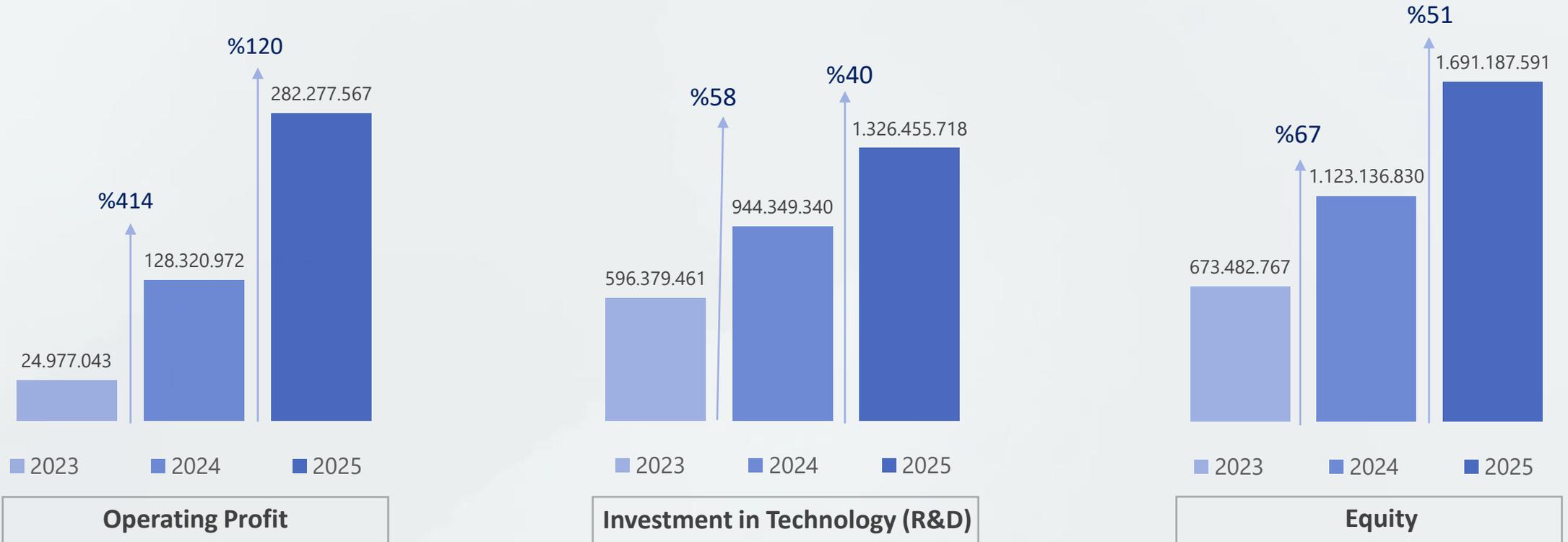
The figures presented are not adjusted for inflation under IAS 29.

FINANCIAL STATEMENTS OF FOURTH QUARTER

NET PROFIT 4Q-2025 (Mn TL)

Net profit reached TL 117,3 million, up 48% year-on-year compared to Q4 of the previous year.

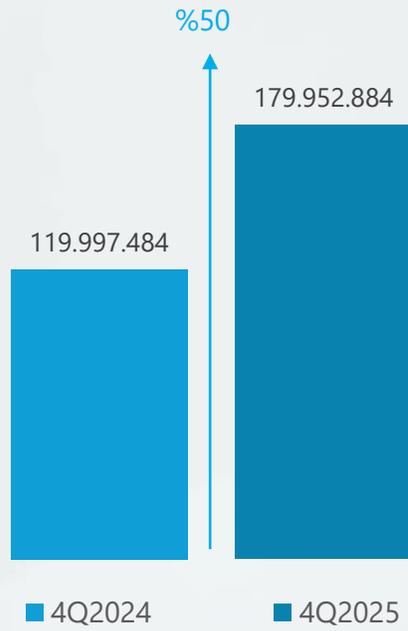| Sales	Cost of Sales	Oper. Expense	Other Income	Invest. Income	Fin. Income	Tax	Net Profit
334	-173	-38,3	8,5	10	-24,7	0,8	117,3

The figures presented have been adjusted for inflation in accordance with IAS 29.

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FINANCIAL INDICATORS (TL) 4Q-2024 vs 4Q-2025

Net Profit
- 4Q2024: 79.386.165
- 4Q2025: 117.350.352
- %48

Net Profit Margin
- 4Q2024: 0,52
- 4Q2025: 0,35

EBITDA
- 4Q2024: 20.760.093
- 4Q2025: 166.286.830
- %711

EBITDA Margin
- 4Q2024: 0,13
- 4Q2025: 0,50

The figures presented have been adjusted for inflation in accordance with IAS 29.

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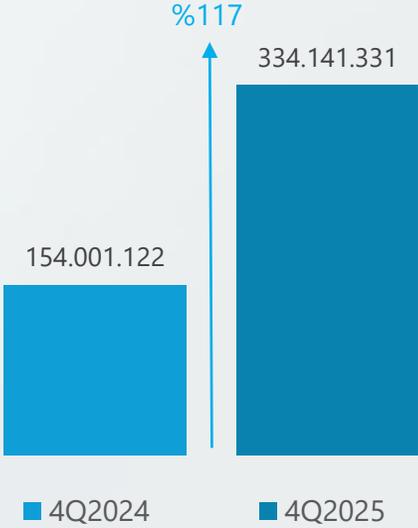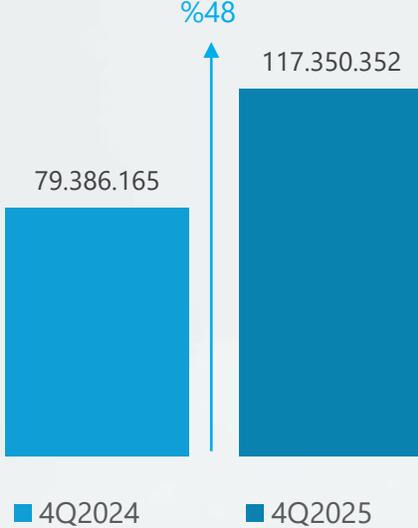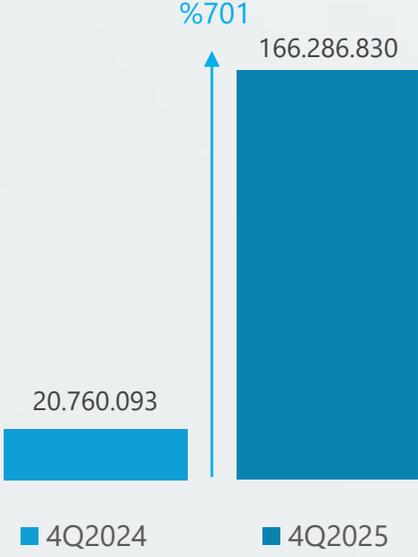
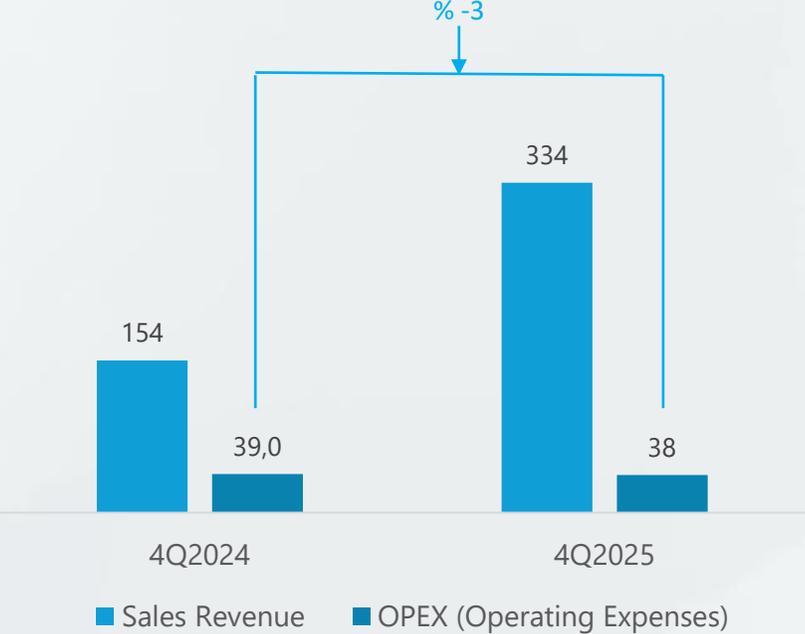**FINANCIAL INDICATORS (TL) 4Q-2024 vs 4Q-2025**

%563
131.099.220
-28.309.310
■ 4Q2024   ■ 4Q2025
Operating Profit (TL)

%50
179.952.884
119.997.484
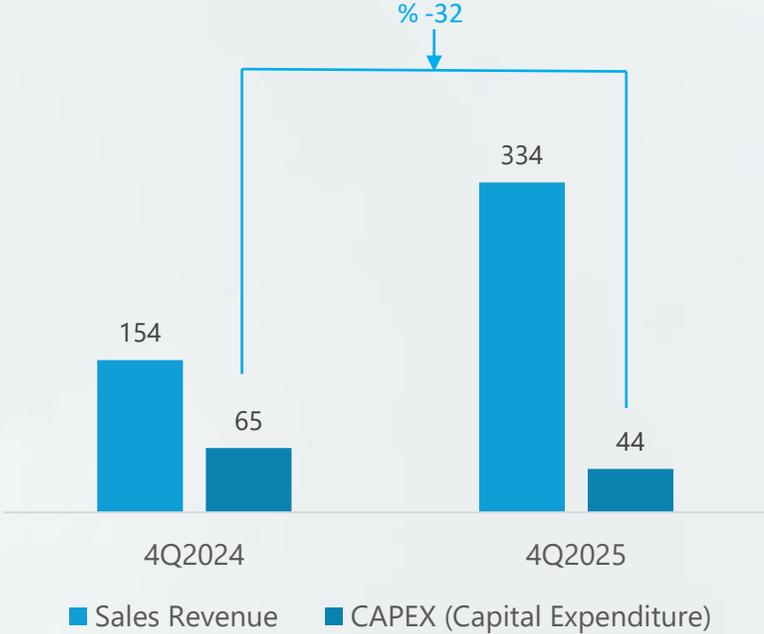■ 4Q2024   ■ 4Q2025
Equity (TL)

%-25
75.689.992
57.048.506
■ 4Q2024   ■ 4Q2025
Investment in Technology (R&D) (TL)

The figures presented have been adjusted for inflation in accordance with IAS 29.

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THANK YOU

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